Nationale-Nederlanden Bank

Investor Presentation - soft bullet covered bonds

September 2023



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Executive summary

Nationale-Nederlanden Bank N.V.

- Top 5 retail bank in the Netherlands (based on balance sheet size)
- 100% subsidiary of NN Group N.V.
- Established in 2011 and operates in the Netherlands under the brand name 'Nationale-Nederlanden'
- Shares client base, distribution and marketing with other NN entities
- Built around long-standing mortgage business (since 1963)
- Significant player in Dutch residential mortgage loan and retail savings markets

Purpose, ambition and strategy

- Purpose: to help people care for what matters most to them
- Ambition: a digital and data-driven bank with industry-leading and personalised customer experiences
- Our strategic priorities:
- Strong customer relations
- Digitalisation and data-driven way of working
- Sustainable company and society
- Learning and agile organisation
- Committed to further enhancing sustainability and social responsibility

Financials at 30 June 2023¹

- Total assets of EUR 24.5bn; residential mortgage loan portfolio of EUR 22.4bn
- NN Bank services EUR 55.9bn of mortgage loans
- Return on equity of 12.0%; Cost/income ratio of 54.5%
- Net profit of EUR 64.8m in 1H23 compared with EUR 49.9m in 1H22
- Solid capital position: CET1 ratio of 15.8% (Standardised Approach), Total Capital Ratio of 17.1%²
- NN Bank's A- rating from S&P (positive outlook) reflects its "highly strategic importance" for NN Group

Funding diversification

- Diversified funding mix, in terms of investors, markets and maturities
- Funding comprises retail savings (EUR 16.3bn) and wholesale funding (EUR 6.4bn)
- Soft Bullet covered bond programme used to raise secured funding up to 20-year tenors
- Green bonds issued under both Soft Bullet covered bond and Debt Issuance programmes



1. All financial information in this Investor Presentation is based on the 30 June 2023 Condensed consolidated interim financial information dated 29 August 2023 (unless stated otherwise). This financial information may deviate from the financial information of the segment Banking as reported by NN Group

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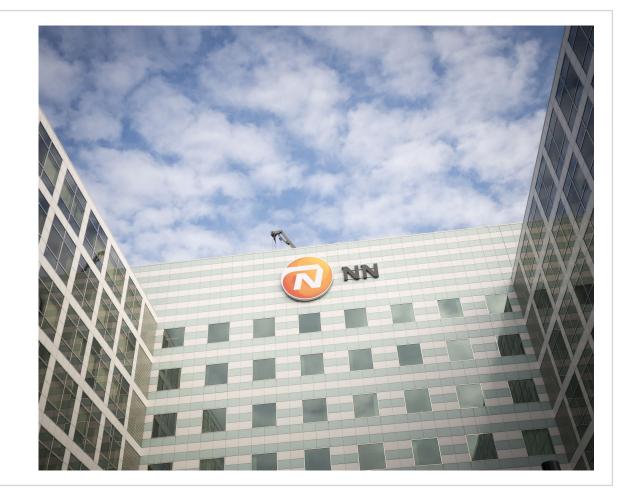


1 Strategy and business highlights



NN Bank profile

- Nationale-Nederlanden Bank ('NN Bank') is the fifth largest Dutch retail banking franchise, based on balance sheet size
- 100% subsidiary of NN Group N.V.
- Significant player in Dutch residential mortgage loans and retail savings, with close to one million retail clients in the Netherlands
- Established in 2011
- Built around long-standing Nationale-Nederlanden mortgage business (since 1963)
- Distribution both direct (savings) and via intermediaries (mortgages)
- Origination and servicing for own balance sheet but also for other group entities and external investors, generating fee income
- Long-term credit rating of A- and short-term rating of A-1 from S&P; positive outlook





Parent company: NN Group



Overview of NN Group

- International financial services company, active in 11 countries, with a strong presence in several European countries and Japan
- Around 16,000 employees, providing retirement services, pensions, insurance, banking and investments to approximately 20 million customers
- NN Group's main brands are Nationale-Nederlanden, NN, Movir, AZL, BeFrank, OHRA and Woonnu
- Financial Strength Ratings: AA-/stable (Fitch), A/positive (S&P)
- ESG Ratings: AA by MSCI, 14.5 (low risk) by Sustainalytics
- Member of S&P Global Dow Jones Sustainability Index (DJSI)
- Listed on Euronext Amsterdam since 2 July 2014
- Shareholders' equity of EUR 19.4bn at 30 June 2023

NN Group has leading market positions

- #1 position in life insurance in the Netherlands: market share¹ of ~40% in group pensions
- #1 position in non-life insurance in the Netherlands: market share² of 28% in Disability & Accident (#2) and 22% in Property & Casualty (#2)
- Top 3 player in CEE³ focused on life and voluntary pensions
- Leading player in SME life insurance products in Japan

Source: NN Group



- 1. Source: DNB and Data Analytics Centre Dutch Association of Insurers, based on 2021 recurring premium inflow; Includes internal data. Apf not included
- 2. Source: DNB and Data Analytics Centre Dutch Association of Insurers, based on GWP 2021; Only Dutch insurers that are subject to DNB supervision, excluding foreign insurers
- 3. Central and Eastern Europe

NN Bank's added value to NN Group

NN Bank is highly strategically important for NN Group

- Operating under the Nationale-Nederlanden brand since its start in 2011
- Fully-owned subsidiary of NN Group N.V. and a fellow subsidiary of the Dutch insurance entities, i.e. NN Life and NN Non-life
- NN Bank has a long-term issuer credit rating A- from S&P (positive outlook) reflecting the "highly strategical importance" of the bank for NN Group

1 Financially sound bank

 With its business model, NN Bank realises a strong operating result and a healthy return on equity (12.0% in 1H23)

2 Originate high-quality mortgage loans

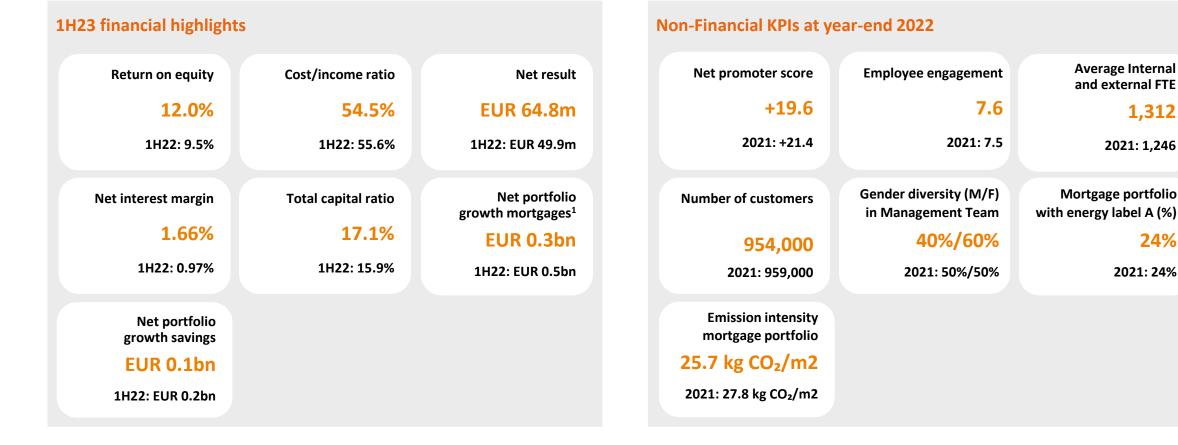
- NN Bank is NN Group's mortgage originator and servicer in the Netherlands
- Providing mortgage investment opportunities with good investment return for other NN companies

3 Cross-sell opportunities

- Sharing client base, distribution and marketing with other NN entities in the Netherlands
- Offering products complementary to Nationale-Nederlanden's individual life and non-life insurance products for retail customers, including (internet) savings, and bancassurance
- Servicing of more than 1 million customers



NN Bank key figures



1. The residential mortgage portfolio excludes notary amounts in transit, staged payments and accounting effects such as premiums and the fair value hedge adjustment



1,312

24%

2021: 24%

2021: 1,246

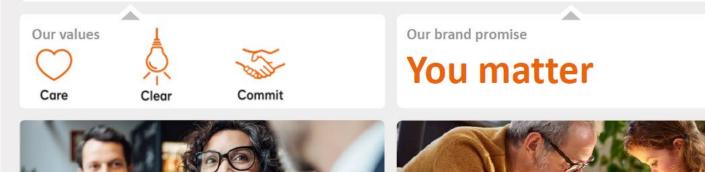
Creating long-term value for our stakeholders

Our purpose

We help people care for what matters most to them

Our ambition

We want to be an industry leader, known for our customer engagement, talented people, and contribution to society



The Digital Retail Bank

The bank you prefer to choose

NN Bank's priorities

Strong customer relations

- Payment transactions and PSD2 proposition to promote customer interaction
 - Improve customer experience and intermediary satisfaction
 - Joint proposition with other business units

Digitalisation & data-driven way of working

- Introduction of data and Al initiatives
- Digitalisation of customer and employee processes
- Implementation mid-office mortgages

Sustainable business & society

- Dectanium, AIRB
- License to operate and FEC/AML
- Selling mortgages to investors
- ESG for sustainable progress of our organisation, customers and stakeholders

Learning & agile organisation

- Agile way of working
- Workforce transformation
- Create a learning organisation



Retail-focused business model

NN Bank is the fifth largest Dutch retail banking franchise

- Providing retail customers with mortgage loans, (internet) savings, bank annuities, bancassurance and retail investment products
- National player, with coverage of all Dutch regions, operating under a strong and well-known household name, Nationale-Nederlanden

Mortgages: significant experience in origination and servicing

- Nationale-Nederlanden's track record in in-house mortgage loan origination, servicing and arrears management goes back to 1963
- In 2020, NN Bank introduced Woonnu, a 100% subsidiary of NN Bank, that supports sustainable living with a discount on mortgage interest for homes with a high energy label (A and B)
- Originated EUR 2.2bn of mortgage loans in 1H23 compared with EUR 4.9bn in 1H22. In total NN Bank serviced EUR 55.9bn of mortgage loans at 30 June 2023
- Mortgage loans distributed via intermediaries.
- No branch network
- Offering reset tenors in range 1 month to 30 years

Market share 2022 mortgage origination in the Netherlands¹ 6.8%

2 Savings: savings on demand and pension savings are two strong pillars

- Savings on demand and fixed-term deposits (EUR 7.6bn):
 - Consumers save mainly to build a buffer against unforeseen expenses
 - Low-cost online savings platform
- Fiscal-driven pension savings, called bank annuities (EUR 6.9bn):
 - supplementary pension savings: tax-incentivised annuities on a blocked savings account up to pension date
 - supplementary pension benefits: pay-out of built-up pension savings (annuity) over time
 - Stable funding source

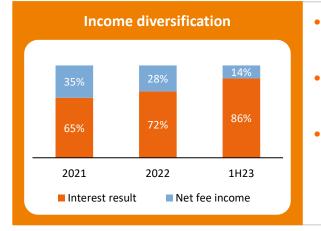
Market share 2022 total savings amount in the Netherlands² 3.7%



- 1. Source: Kadaster, December 2022
- 2. Source: DNB, December 2022

Financially sound bank with diversified income model





Higher net interest income was mainly driven by the increased interest margins on liabilities, partly offset by decreasing margins on new mortgages and lower prepayments on the mortgage portfolio

- Originating and servicing of mortgage loans for third parties
- Management advisory and servicing of investment portfolios for retail clients
- Woonnu is a platform that generates additional fee business for NN Bank through origination and management of sustainable mortgage loans

Summary profit and loss account

(Amounts in EUR m) ²	1H23	1H22
Interest income	476	277
Interest expense	(275)	(158)
Interest result	202	119
Net fee and commission income	32	59
Gains and losses on financial transactions and other income	-	(1)
Valuation results on non-trading derivatives	(16)	11
Total income	218	187
Staff expenses	(76)	(66)
Impairment charges	2	2
Regulatory levies	(14)	(18)
Other operating expenses	(43)	(38)
Total operating expenses	(131)	(120)
Result before tax	87	67
Taxation	(23)	(17)
Net result	65	50

1. Net Interest Margin is calculated as interest result divided by the average total assets in the period

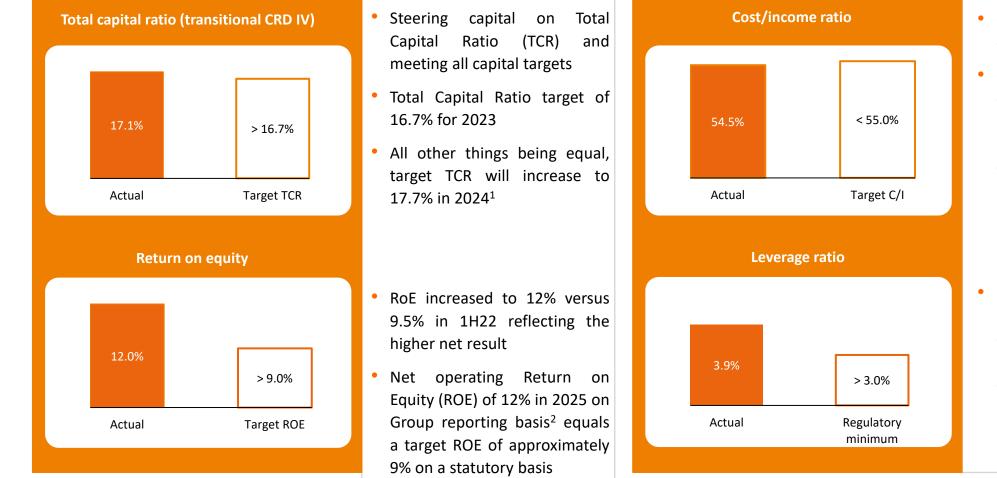


2. Small deviations may occur due to rounding

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Long-term financial targets

NN



- Cost/income (C/I) ratio target of below 55% in 2025
- C/I ratio decreased to 54.5%, compared with 55.6% in 1H22, reflecting a higher total income partly offset by higher operating expenses

Development of core equity in relation to total assets is comfortably above the regulatory minimum threshold of 3%

- In February 2022, DNB released its updated countercyclical capital buffer (CCyB) framework. DNB has already increased this buffer to 1% from 0% as per 1 May 2023 but aims to reach a CCyB of 2% in a standard risk environment. DNB communicated that the CCyB requirement will increase by another 1% in 2024. This increase in capital requirements will be reflected in NN Bank's total capital target which, all other things being equal, will increase from 15.7% in 2022 to 17.7% in 2024
 - 2. On 17 November 2022, NN Group announced in its Capital Markets Day a net operating return on equity target for NN Bank of 12% or higher in the medium term

Sustainability is one of the cornerstones of our strategy

NN Bank focuses on two key topics:

1. Customer empowerment:

 Providing customers with the tools and resources needed to make better informed financial choices and exercise greater control over their personal financial situation

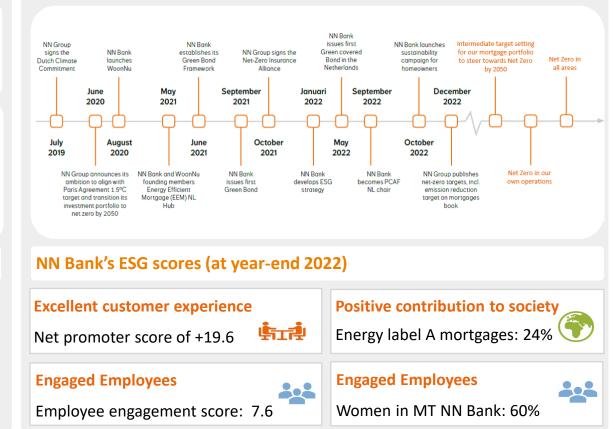
2. Climate change & environment:

- Steering the banking product portfolio, including the HQLA investment portfolio, towards Net zero by 2050 or sooner, to align with the Paris Agreement 1.5°C pathway
- Aiming to reach Net zero in our own operations by 2040, or sooner, in accordance with NN Group's sustainability goals

NN Bank's actions:

- Spark customer activation through an innovative engagement platform
- Develop new mortgage-specific propositions and services
- Leverage NN Bank's Green Bond Framework
- Evaluate and adjust all other products to help customers
- Contribute to (sector) initiatives and partnerships

Our climate journey:





Sustainability is embedded in our governance

Our Governance:

- ESG Office providing ESG knowledge, programme management and monitoring of NN Bank's ESG strategy
- The Bank's CEO is accountable for ESG matters, the Management Team is responsible for strategic direction and implementing the ESG strategy and the Supervisory Board performs structural oversight of ESG issues on the Board level

Product and a customer activation scope

- The customer activation scope aims to activate our current and future customers to take steps towards sustainability
- The product scope is focused on sustainably organising NN Bank's products and services
- We are in the process of finalising key metrics for both scopes. This will enable us to monitor progress and performance as we work towards net zero

Our ESG roadmap:

- Outlines our contribution to mitigating climate change and environmental risks, aligned with supervisory guidelines and regulatory requirements
- The roadmap addresses the entire Bank, including risk management

Our risk profile:

- Prudent ESG risk management by fully embedding it into our risk management frameworks
- Stress tests performed covering both physical and transition climate risks; in both cases, capital adequacy remained well above minimum regulatory requirements







NN Bank enhancing sustainability & social responsibility

PLANET

- As a mortgage provider, NN Bank wants to contribute to the reduction of greenhouse gas emissions in houses we finance
- One of the ways in which we do this, is by making real estate more sustainable. Customers will also be encouraged to reduce their CO₂ emissions where possible and helped to do so with products and services such as Woonnu and Powerly
- NN Bank offers financing options to make homes more sustainable and to source green mortgages for ourselves, and also for third parties

WOONNU

Integrating sustainability advice into the mortgage application process and managing the property renovation Woonnu supports sustainable living with a discount on mortgage interest for homes with a high energy label (A and B)

Since its start in August 2020, Woonnu has originated EUR 2.8bn in sustainable mortgages Offering online home improvement advice; based on a property check for energyefficiency measures such as insulation, solar

panels, heat pump etc. are offered and

executed by affiliated partners



HEALTHY LIVING

- NN Bank wishes to help customers who have financial difficulties
- We provide coaching and tools intended to generate more income, reduce costs, reduce monthly mortgage payments or a combination of all of these

Better Living platform

The platform provides customers with insights into their current CO2 footprint, tailored advice on how to make their homes more sustainable, and insight into the air quality inside their homes

Intermediate target setting for our mortgage portfolio in order to steer towards net-zero in 2050

Intermediate target setting:

- We used the tool of Carbon Risk Real Estate Monitor (CRREM) to analyse our portfolio against science-based decarbonisation pathways aligned with the Paris agreement. The CRREM methodology is aligned with recommendations from the Science Based Target initiative (SBTi)
- We have chosen the available **1.5°C pathway** for the Netherlands, as it is more accurately than a global or European pathway
- We have developed a model that shows that we need to reduce our emission intensity to 18.0 kgCO2/m2 by 2030. In January 2023 the CRREM pathway was updated through a collaboration with SBTi. While we are still analysing the exact implications of this update, our preliminary results indicate that the new pathway is considerably stricter than the 2021 CRREM pathway. In our next Climate Action Plan, we intend to provide further insights into our plans and actions, particularly with regard to the January 2023 CRREM pathway.
- NN Group is a signatory of the Net-Zero Insurance Alliance (NZIA)

Monitoring the actual carbon footprint of our mortgage portfolio:

Year	Total carbon emissions	Attribution factor	Total financed carbon emissions	Carbon intensity	Carbon intensity	Data quality indicator
	kilotonnes CO2e		kilotonnes CO2e	per EUR million	per m ²	based on PCAF
2021 (old method)	384	57%	221	11	n.a.	5
2021 (restated)	350	69%	237	12	27.8	3
2022	329	67%	215	10	25.7	3

 Working with industry peers in the Partnership for Carbon Accounting Financials (PCAF) and the EEM NL Hub to develop harmonized standards and frameworks for energyefficient mortgages and carbon footprint measurement

- Accounting for the scope 1 and 2 emissions of each house
- In 2022, we have updated our carbon footprint methodology and data sources to improve robustness and correctness. Measuring the carbon footprint of every house based on energy label, floor space, building type and corresponding emission factor
- The method is based on theoretical average consumption data. The Dutch financial institutions that are part of the PCAF – including NN – are presently exploring ways to obtain actual consumption data





2. Capital, liquidity and funding



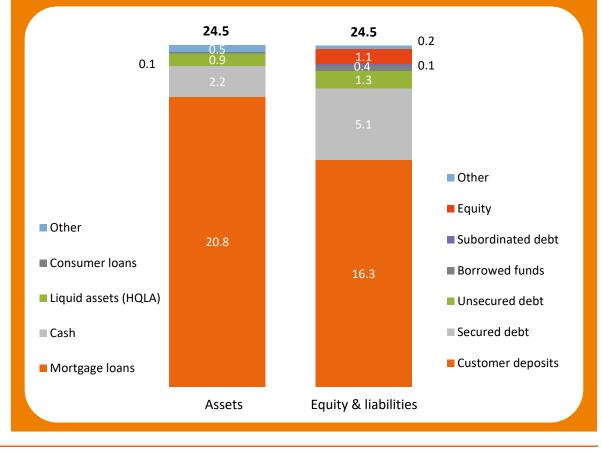
Balance sheet composition

Assets

- Dutch residential mortgage loans (85% of the balance sheet)
- High Quality Liquid Assets (HQLA) portfolio of EUR 1.0bn consisting of (semi)sovereign bonds and covered bonds
- 32% of outstanding mortgage amounts are guaranteed through NHG

Liabilities

- Well-diversified funding mix, based on three main pillars:
 - Customer deposits (66% of the balance sheet). Approximately half is on demand savings and term deposits and the other half is bank annuity pension savings
 - Secured funding through issuance of covered bonds
 - Unsecured funding, including MREL¹ debt
- Total secured funding portfolio of EUR 5.1bn related to soft bullet covered bonds
- No participation in TLTRO

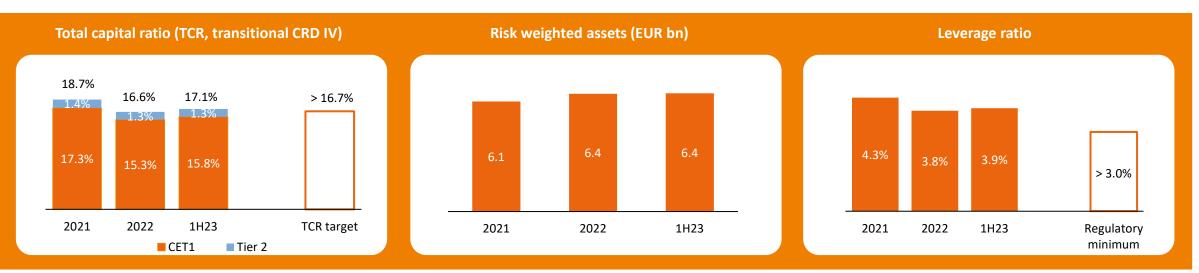


Balance sheet at 30 June 2023 (in EUR bn)



1. Minimum Requirement for Own Funds and Eligible Liabilities

Solid capital position



Solid capital position

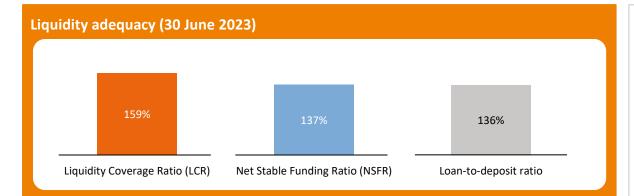
- The increase in the capital ratios was mainly the result of retaining net profit, since the capital requirement increased due to the introduction of the countercyclical capital buffer (CCyB)
- Total Capital Ratio target of 16.7% in 2023. All other things being equal, this will increase to 17.7% in 2024
- Limited impact of Basel IV as NN Bank uses Standardised Approach for both credit and operational risk
- Self-funded growth: capital generation through retained profits

Dividend policy

- Aiming to pay dividends to its shareholder on a semi-annual basis, while ensuring that the capital ratios show stable development that remain well within NN Bank's risk appetite and the regulatory required capital ratios
- In the second half of 2023, NN Bank intends to pay an interim dividend of EUR 20 million relating to the profit for the first half of 2023



Conservative approach to liquidity management

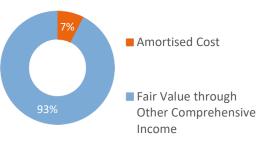


Sources of liquidity

- An on-balance sheet HQLA (High Quality Liquid Assets) portfolio and cash available
- LCR ratio of 159% at end of 1H23
- Other sources of liquidity available:
 - Large portfolio of retained notes, which can be used for ECB standing facilities and other secured funding transactions
- Two credit facilities in place with NN Group, one of which secures NN Bank's liquidity needs related to variation margin calls

Investment securities portfolio / HQLA portfolio insight

- Macro fair value hedge accounting used to minimize losses
- Majority of bonds have a duration of 1 - 5 years



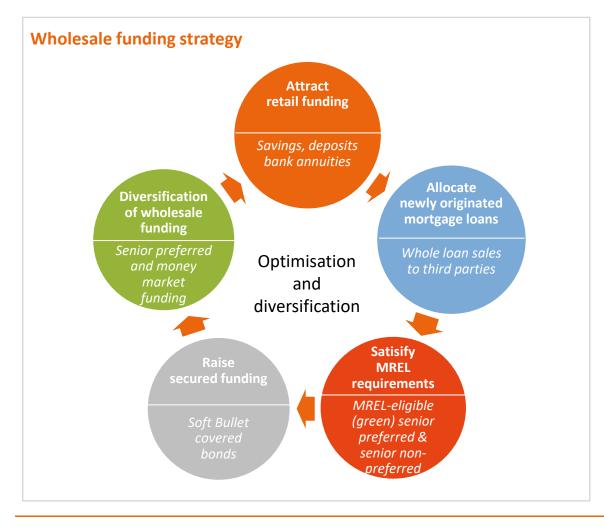
Measurement and monitoring of funding position

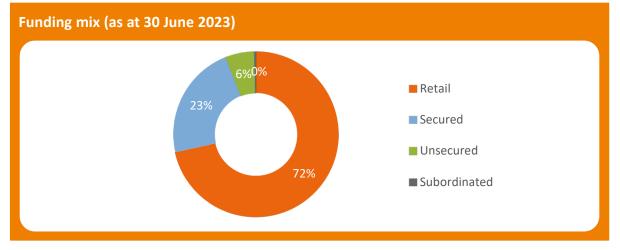
- NSFR ratio¹:
 - Incentive to fund NN Bank's activities from stable sources of funding on an ongoing basis
 - NSFR ratio of 137% at end of 1H23, well above regulatory minimum and internal target
- Loan to Deposit (LtD) ratio²:
 - Diversification of NN Bank's funding base and indication of the bank's dependence on wholesale funding for financing client loans
- LtD ratio of 136% at end of 1H23

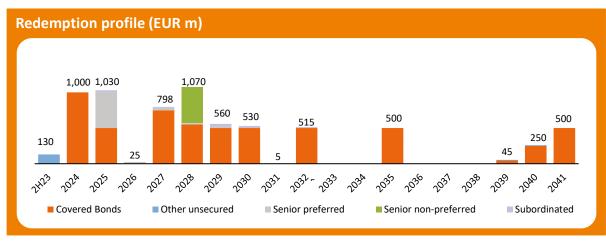


- 1. NSFR is defined as the amount of available stable funding relative to the amount of required stable funding
- 2. Loan-to-deposit ratio is calculated by dividing the bank's total volume of commercial loans by its retail deposits

Funding strategy geared to optimisation and diversification

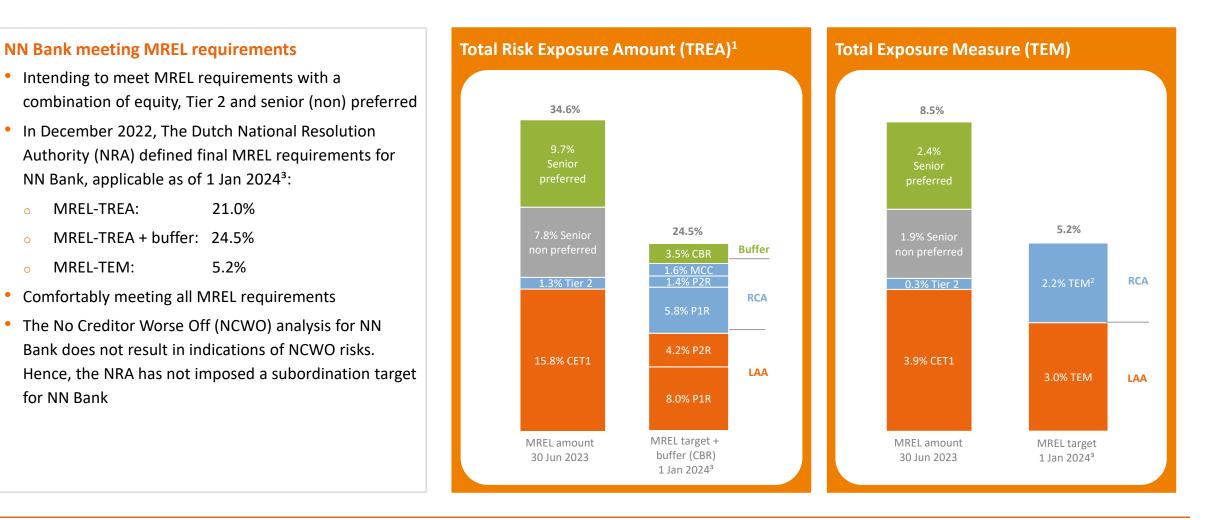








Minimum Required Eligible Liabilities



Based on the SRB's MREL Policy under the Banking Package disclosed by the SRB in May 2021

- 1. LAA (P1R + P2R) + RCA (P1R + P2R post resolution + MCC) + CBR, where LAA: Loss Absorbing Amount, RCA: Recapitalization Amount, MCC: Market Confidence Charge, CBR: Combined **Buffer Requirement**
 - 2. TEM: Total Exposure Measure

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NN

3. Targets as at 1 January 2024. The indicative MREL targets and/or actual exposures may be subject to change as a result of TREA development, future SREP requirements and regulatory developments in Dutch legislation

NN Bank's Green Bond Framework

The NN Bank Green Bond Framework follows the ICMA Green Bond Principles (GBP) 2018 edition¹



Use of Proceeds Green Buildings meeting the Use of Proceeds eligibility criteria



Process for Project Evaluation and Selection Loan selection in accordance with Use of Proceeds eligibility criteria and carried out by NN Bank's Treasury team



Management of Proceeds

Portfolio approach: the Eligible Green Portfolio matches or exceeds the amount of eligible bonds outstanding. NN Bank's Treasury team responsible for proceeds tracking

G



Reporting

On the allocation of net proceeds to the Eligible Green Loan Portfolio until bond maturity and Impact report aligned, on a best effort basis, with the portfolio approach described in **"Handbook -Harmonized Framework for Impact Reporting (December 2020)"**



External Review Positive SPO by Sustainalytics



Share of label A in NN Bank's portfolio increased to 24% NN Bank portfolio: energy label distribution (based on number of houses) 2019 2022 30% 25% 20% 15% 10% 5% 0%

С

Framework follows best practice and latest market developments

- In line with the draft delegated act on the EU Taxonomy²
- Do No Significant Harm "DNSH" elements associated with the residential mortgage portfolio are addressed through a reliance on the Dutch regulatory requirements applicable to the development and refurbishment of residential buildings
- Broadly in line with CBI Low Carbon Buildings Standards approach

Climate Bonds

1. In line with ICMA Green Bond Principles 2021 (with 22 Appendix)

D



А

В

2. As well as draft Technical Expert Group (TEG) Report on the EU Taxonomy. NN Bank Green Bond Framework was published at the time the delegated acts were in draft format

Use of Proceeds

Green Buildings that meet one of the following criteria:

Dutch residential properties built prior to 31 December 2020:

 Existing residential buildings in the Netherlands with an Energy Performance Certificate "A", AND belonging to the top 15% low-carbon residential buildings in the Netherlands

Dutch residential properties built from 1 January 2021:

 New or existing residential buildings that have a primary energy demand at least 10% lower than the one resulting from the local Nearly Zero Energy Buildings (NZEB)¹

Refurbished Dutch residential properties with at least a **30% improvement in energy efficiency**. In terms of EPC labels, this corresponds to a two-step EPC label improvement

Individual measures aimed at energy efficiency improvement and the installation of renewables on-site in residential buildings

The Use of Proceeds advance the following initiatives:

- UN Sustainable Development Goals: SDG 7, SDG 11 and SDG 13
 EU Environmental Objectives: Climate Change Mitigation (1.b)
- 7 ATURDABLEAND CLEAN NERKY CLEAN NERKY 11 SUSTAINALE CITES AND COMMONTRES 13 ALTION 13 ALTION

Definition top 15% low-carbon residential buildings in the Netherlands

CFP green buildings is a specialised consultant who helped to develop the approach for identifying the top 15% in the Netherlands as the Dutch building stock with an energy label A already exceeds 15%. See also the <u>Green Residential Buildings</u> Methodology Assessment Document²



Green reporting figures 2022

- The Eligible Green Loan Portfolio meets the Green Buildings EU Taxonomy 7.7 criteria
- EUR 4.3bn Eligible Green Loan Portfolio compared to EUR 4.0bn in 2021. EUR 0.9bn new Eligible Green Loans since 31 December 2021
- Total energy consumption of Eligible Green Loan
 Portfolio calculated at 95kWh/m²
- 34% lower energy consumption than the average Dutch housing stock

- January 2021) must be at least 10% lower than the primary energy demand resulting from the relevant BENG requirements 2. https://www.nn-group.com/nn-group/file?uuid=d55c93fb-46c5-4d03-ada8-fdb0332c54e0&owner=84c25534-c28a-4a64-9c78-5cc1388e4766&contentid=11520

1. The Dutch version of NZEB is called BENG. In accordance with the EU Taxonomy, the net primary energy demand of new constructions (built as of the 1st of

Credit ratings

Credit rating reflects NN Bank's "highly strategic importance" for NN Group

- Short-term credit rating of A-1 by Standard & Poor's (S&P)
- [•] Long-term credit rating of A- (positive outlook) by S&P, reflecting that NN Bank:
- is a fully owned subsidiary of NN Group
- is closely linked to the Group's reputation, dependent on its brand recognition and operates in line with the Group's overall strategy
- supports the Group's cross selling strategy in the Netherlands and facilitates the Group's asset and liability management
- Senior non preferred rating of BBB+ by S&P, one notch lower than NN Bank's long-term credit rating, reflecting:
- the risk the noteholders would be bailed in before senior preferred debt in the event of the bank's resolution
- that NN Bank would benefit from implicit group support, due to what S&P sees as its highly strategic status within NN Group

Nationale-Nederlanden Bank N.V.

ST issuer rating,	A-1
outlook	positive
LT issuer rating,	A-
outlook	positive
Senior non preferred rating	BBB+
Rating affirmation	9 Nov 2022

S&P Global

Ratings

"S&P Global Ratings' positive outlook on the Netherlands-based NN Bank N.V. mirrors the positive outlook on its parent, the Netherlandsbased multiline insurer NN GroupN.V.

The positive outlook on NN Bank also reflects our expectation that the bank will remain a highly strategic subsidiary of NN Group over the next two years. Any rating action on NN Group would therefore result in a similar rating action on NN Bank." ¹



3. Covered bond programme



NN Bank Soft Bullet Covered Bond Programme

Soft Bullet Covered Bond Programme

- Soft Bullet Programme established and officially registered with the Dutch Central Bank in June 2020
- Supporting future growth and:
 - Further diversifies the debt investor base
 - Enhances flexibility with respect to bond tenors
 - Enables green financing for energy efficient housing

Green covered bonds

- In May 2022 NN Bank issued a EUR 500m, 10-year Soft Bullet Covered Bond under its Green Bond Framework supporting NN Bank's long-term sustainability strategy. This was the first Green Covered Bond issued by a Dutch bank
- In February 2023 NN Bank issued a EUR 750m, 4.25-year Green Covered Bond

Retained Covered Bonds

- Soft Bullet covered bond programme amended in May 2023 to enable the issuance of retained covered bonds
- NN Bank (or any affiliated member of NN Group) has limited voting rights. i.e. no voting rights when proposed change concerns covered bonds held by external investors
- Eligibility criteria for cover pool remain unchanged
- Final Terms of retained covered bonds disclosed on the corporate website



NN Bank Soft Bullet covered bond features

Robust structure	
lssuer	Nationale-Nederlanden Bank
Programme size	EUR 12.5 bn
Type of issuance	 Soft bullet structure Dual recourse to the issuer and CBC¹ Extension period: 12 months
External ratings	 Covered bonds have an expected 'AAA' rating by S&P NN Bank long-term credit rating 'A-' by S&P (positive outlook)
Over Collateralisation	 Asset Percentage 96% Minimum statutory CRR OC of 105.0% Available statutory CRR OC of 111.7%³
Interest rate/ Hedging	 No hedging instrument included at closing (optional) Minimum Interest Rate of 1.0%
Cover assets	 High quality Dutch residential mortgage loans All cover assets are NN-labelled and originated by NN Bank and NN Life⁴ 27.1% of the cover pool benefits from an NHG guarantee³ Cover pool's weighted average CLTOMV is 73.9%³ Green Buildings Collateral Support Amount EUR 2.0bn³

Regulatory treatment for investors

- Dutch law and Dutch Central Bank registered
- Covered Bond Directive and CRR article 129 compliant
- European Covered Bond (Premium) compliant
- LCR eligible (level 1) / Solvency II friendly
- ECB repo eligible

Transparency

- National Transparency Template (NTT) and Harmonised Transparency Template (HTT) available on corporate website and dedicated portals
- Member of the Dutch Association of Covered Bond Issuers (DACB)²
- Covered Bond Label and HTT Reporting from ECBC

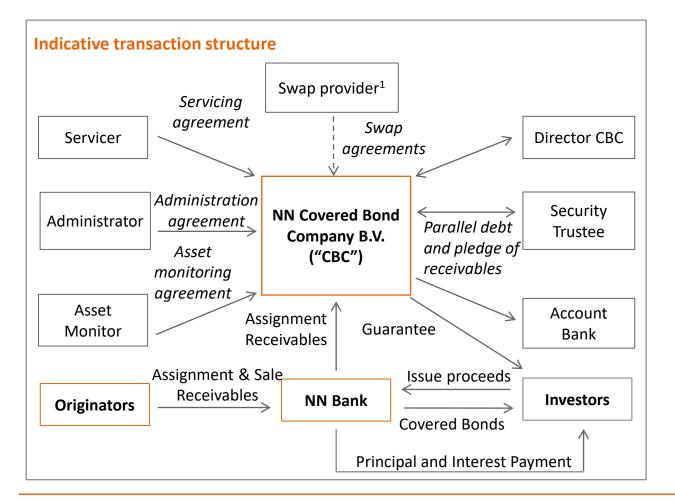


1. Covered Bond Company



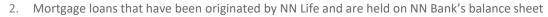
- 2. The DACB was established in January 2011, with the aim of strengthening the market and product offering of Dutch covered bonds through among other things improving transparency and standardisation. More information can be found at <u>www.dacb.nl</u>
- 3. Cut-off date 31 July 2023
- 4. Quion (HQ50), Delta Lloyd and Woonnu originated mortgage loans are not included in the pool

Soft Bullet programme structure

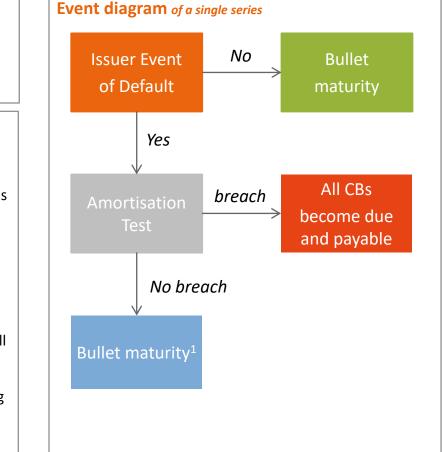


Key transaction parties Originators NN Bank and NN Life² **Transferor**, Issuer NN Bank Servicer NN Bank Administrator NN Bank NN Covered Bond Company B.V. Guarantor **Director CBC** Intertrust Stichting Security Trustee NN Covered Bond **Security Trustee** Company Stichting Holding NN Covered Bond Company Stichting Holding Rabobank Arranger **Asset Monitor** KPMG **CBC Account Bank BNG Bank** Standard & Poor's **Rating Agency**

1. Portfolio swap and Interest rate swap are optional



Soft Bullet mechanism



Going concern

- Under going-concern conditions, the covered bonds (CBs) are bullet securities due on the Final Maturity Date and the Issuer will ensure the coupon and principal payments to the investors
- The Asset Cover Test (ACT) guarantees that the cover pool meets the minimum OC requirements

After an Issuer Event of Default

- The ACT will be replaced by the Amortisation Test
- If on the Final Maturity Date of the CB an Issuer Event of Default takes place and the CBC has insufficient funds to redeem the CBs, this does not trigger a CBC Event of Default
- At such time the Final Maturity Date is extended for a period of maximum 12 months
- During this extension period the administrator undertakes to sell (a part of) the cover pool and uses the proceeds thereof to (partially) repay the specific CB series on every Interest Payment Date within this period
- If the structure has insufficient funds to repay a specific series on the Extended Due for Payment Date, this will trigger a CBC default and result in all CBs becoming due and payable
- A breach of the Amortisation Test would also constitute a CBC Event of Default and results in all CBs becoming due and payable



1. Assuming the structure has sufficient funds available to redeem the CB on the Final Maturity Date. In the event of insufficient funds, the maturity date will be extended with a maximum of up to 12 months

Cover Pool Eligibility Criteria

Eligibility Criteria

- Each mortgage is either a Bank Savings Mortgage Loan, Life Mortgage Loan, Investment Mortgage Loan, Linear Mortgage Loan, Annuity Mortgage Loan, Interest-only Mortgage Loan, Savings Mortgage Loan, Switch Mortgage Loan or a combination thereof
- The outstanding principal amount per borrower cannot exceed 100% of original market value, originated in line with mortgage code of conduct¹
- First and subsequent ranking mortgages
- All properties backing the mortgaged loans are located in the Netherlands
- All payments via direct debit
- Borrower is a private individual, resident of the Netherlands and is not an employee of NN Group
- Each mortgage loan is governed by Dutch law and is denominated in euros
- Each mortgaged asset is occupied by the Borrower at the moment of (or shortly after) origination
- Mortgage conditions provide that all payments by the Borrower should be made without any deduction or set-off (other than in respect of construction deposits)

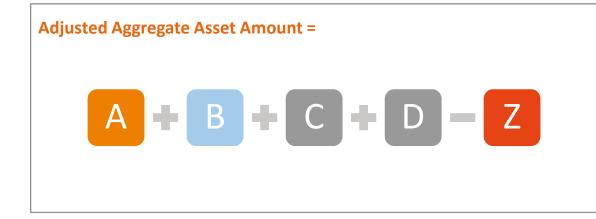


1. The maximum outstanding principal amount per borrower, originated before August 2011, did not exceed 130% of the foreclosure value at origination, while the maximum outstanding principal amount per borrower, originated in and after August 2011, did not exceed 106% of the original market value at origination

Asset Cover Test

Asset Monitoring Agreement

- 1. Adjusted Aggregate Asset Amount \geq outstanding Covered Bonds
- First regulatory current balance amount ≥ 105% of outstanding Covered Bonds
- Second regulatory current balance amount ≥ 100% outstanding Covered Bonds



Calculation specification:

'A' includes:

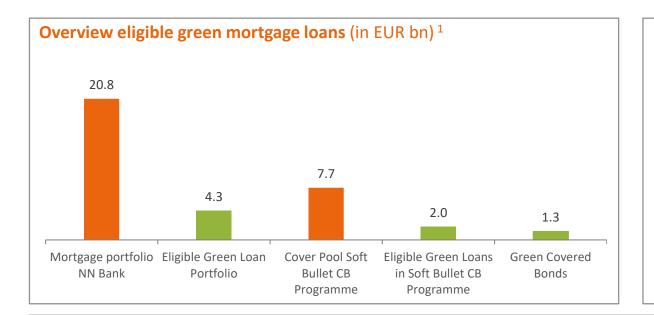
- 96% Asset Percentage
- 80% Indexed LTV cut-off
- Deduction for the built-up of savings for Savings, Switch, Savings Alternative and Bank Savings mortgage loans
- (Partial) deduction of arrears and defaulted receivables and receivables in breach of the receivable warranties
- Deduction of construction deposits and other claims
- Deduction of borrower deposits > EUR100,000¹
- Deduction for relevant loan parts for which the interest rate < 1.0%
- Deduction of Long Term Mortgage Loan² notional when the Long Term Mortgage Loan % of the cover pool > 15.0%
- 'B' represents any unapplied principal receipts

'C' and 'D' represent cash (including the Reserve Account) and substitution assets

- 'Z' represents the amount equal to the Interest Cover Required Amount
- 1. Applicable if the Issuer Credit Rating at S&P falls below 'BBB' (long-term) or 'A-2' (short-term)
- 2. An Interest Only mortgage loan without maturity date, originated prior to September 2012



Eligible Green Mortgage Loans in Cover Pool



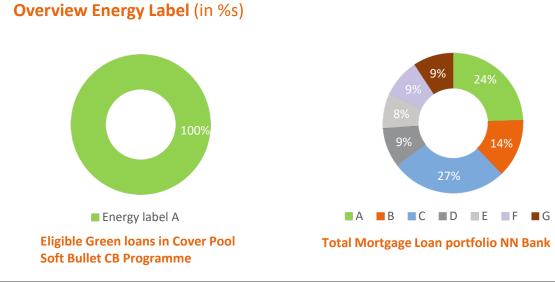
Minimum Green Buildings Collateral Support Amount mechanism

- For as long as Green covered bonds are outstanding under the programme, NN Bank shall ensure that the Cover Pool comprises an equivalent EUR amount of eligible green mortgage loans, whose outstanding principal balance is at least equal to the EUR size of outstanding Green Covered Bonds (=Minimum Green Buildings Collateral Support Amount)
- Any failure by NN Bank to comply with the above would not be an issuer event of default under the Soft Bullet CB programme
- At 31 July 2023 the Cover Pool comprises EUR 2.0bn of eligible green mortgage loans²

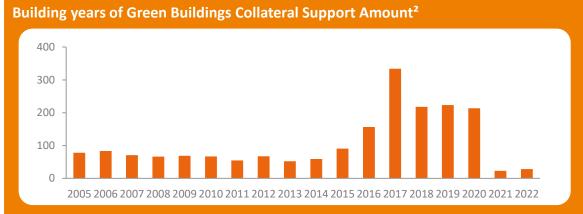
2. Based on NN Bank's soft bullet cover pool with cut-off date 31 July 2023



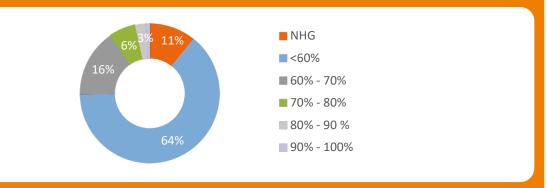
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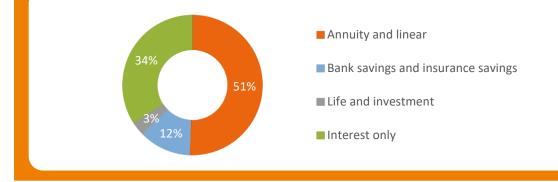
Green Buildings Collateral Support Amount is green and relatively young, other loan characteristics are similar



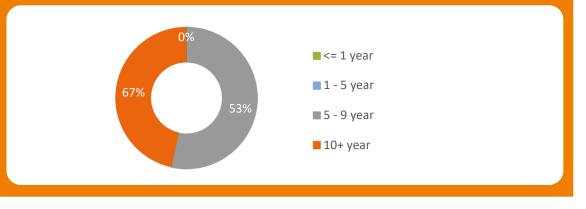
Loan-to-value as % of Green Buildings Collateral Support Amount²



Mortgage redemption types as % of Green Buildings Collateral Support Amount²



Reset tenors as % of Green Buildings Collateral Support Amount²



- 1. Amortising mortgage types are annuity, linear, bank savings and insurance savings mortgage loans
- 2. Based on NN Bank's soft bullet cover pool with cut-off date 31 July 2023

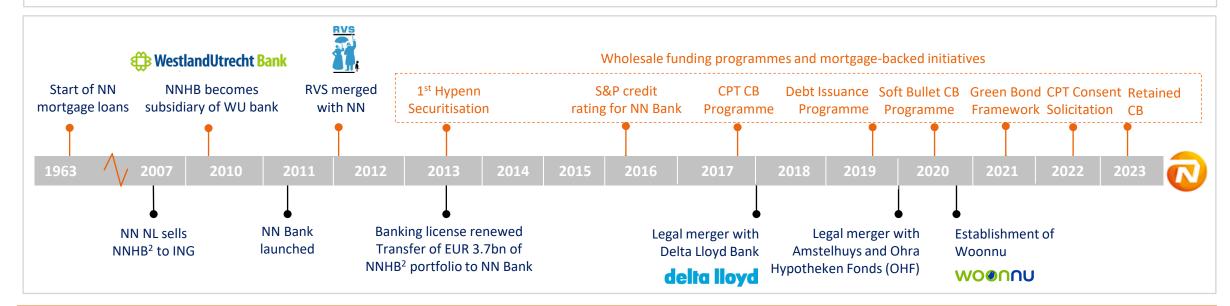
4. Mortgage business



Long-standing history in mortgage business

Successful NN-labelled mortgage business can be traced back to 1963

- Nationale-Nederlanden was founded in 1845, and evolved as a well-known brand in the Netherlands
- In 1963, Nationale-Nederlanden started originating mortgage loans ('NN-labelled mortgage loans')¹
- NN Bank was launched in 2011 to take advantage of new banking opportunities in response to declining individual life insurance market
- Growth accelerated in 2013 with the acquisition of parts of WU Bank (within ING Bank), gaining product expertise and a solid banking platform
- On 1 January 2018, Delta Lloyd Bank was merged into NN Bank

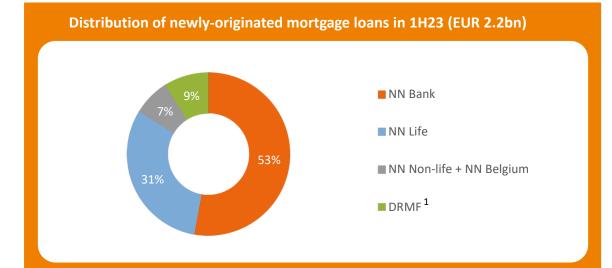


1. NN-labelled mortgage loans prior to 1 July 2013 were originated by NN Life and RVS Life; since 1 July 2013 NN-labelled mortgage loans have been originated by NN Bank

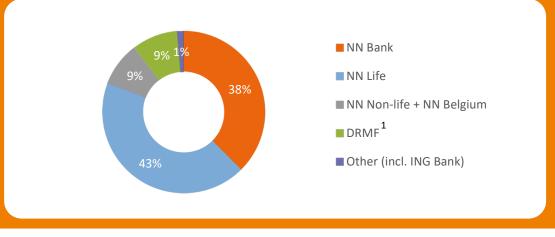


2. NNHB (NN Hypotheek Bedrijf) is a mortgage book held by ING Bank

Distribution and servicing of mortgage loans



Mortgage loan portfolio serviced at 30 June 2023 (EUR 55.9bn)



Offering attractive investment opportunities within NN Group

- In 1H23, EUR 2.2bn of mortgage loans were originated, compared with EUR 4.9bn in 1H22
- Of the EUR 2.2bn, EUR 1.0bn of mortgage loans were transferred to third parties and EUR 1.2bn remained on NN Bank balance sheet³
- Mortgage loans seen as an attractive investment opportunity by these parties (buy and hold)

Servicing of mortgage loans within NN Group and for third parties

- Servicing over EUR 35bn of mortgage loans for other NN Group companies, Goldman Sachs Dutch Residential Mortgage Fund and ING Bank
- Monthly transfer of mortgage loans from ING Bank to NN Bank² (as at 30 June 2023, the size of NN-labelled mortgages held by ING Bank was EUR 0.4bn)

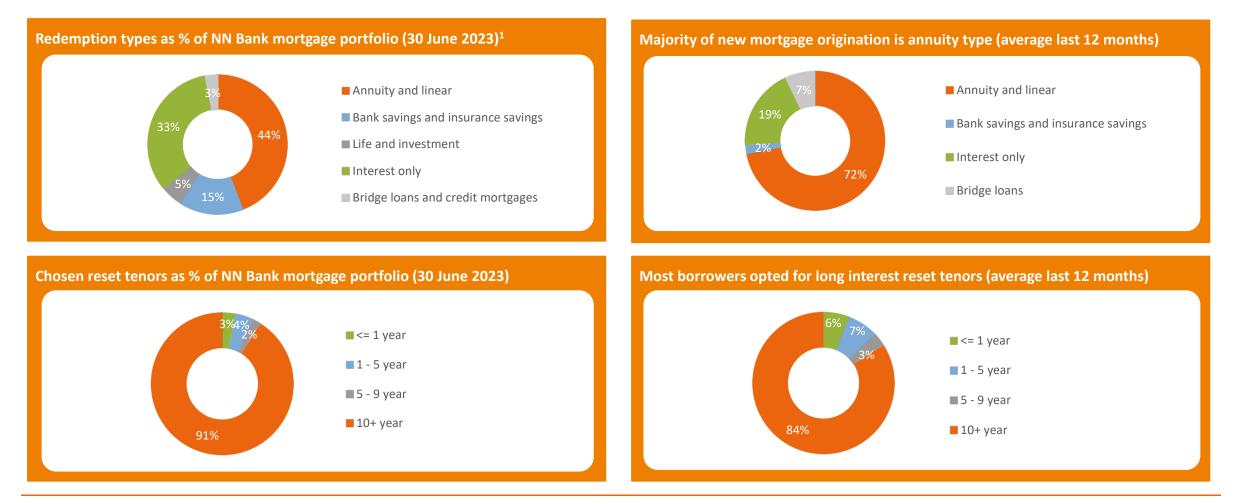


1. Goldman Sachs Dutch Residential Mortgage Fund

2. In line with transfer agreement, NN Bank purchases NN-labelled mortgage loans held by ING Bank (NNHB) at reset date

3. Small deviations may occur due to rounding

Amortising mortgage loans with long fixed reset tenors



1. Amortising mortgage types are annuity, linear, bank savings and insurance savings mortgage loans



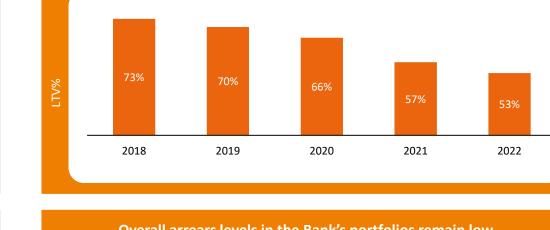
Strong historical mortgage loan performance

Moderate LTVs ...

- Since 2018 LTV-cap is 100% and 106% including sustainability measures
- As per year-end 2022 the current loan-to-indexed market value is 53%
- Lower average LTV due to higher amortisation and on average increased house prices over the last decade (see also section on 'Dutch economy and housing market')
- Higher amortisation triggered by changes to tax deductibility, i.e. for new mortgage loans only annuity (or linear) loans are eligible

... supported by several other mitigating factors

- Strict underwriting under Code of Conduct and Dutch law
- Mortgage loan is typically the only debt of average Dutch household²
- High payment moral of Dutch borrower
- Strong legal and regulatory framework of full recourse, whereby lender has a secured claim to current and future wealth of the borrower
- Affordability (debt to income) is decisive in underwriting, not LTV level







- 1. NN Bank mortgage portfolio
- 2. Total outstanding consumer credit volume (EUR 10.7bn) is 1.4% of total outstanding residential mortgage loan volume (EUR 776bn) in the Netherlands (CBS Statline, DNB, 3Q21)
- Increase in delinquencies > 90 days is mainly a result of the implementation of the new regulatory guidelines on the definition of default as per 1 January 2021 whereby the counting of months past due is adjusted

Weighted average current loan-to-indexed market value decreases¹

Loan loss provisioning and stage classification

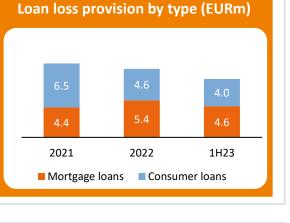
Loan loss provisions (LLP)

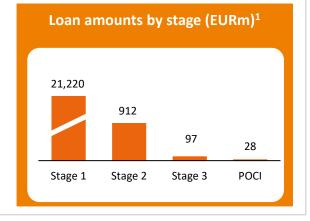
- The loan loss provisions for mortgages decreased to EUR 4.6m as at 30 June 2023
- The release in provisions is largely due to the decrease of EUR 1.5m in the size of the management overlay, which NN Bank holds in relation to the high levels of inflation and the increasing mortgage interest rates. The decrease in provisions was slightly offset by the 4.0% decrease in housing prices in the first half of 2023, which resulted in an increase in provision of around EUR 0.9m
- The provisions for consumer lending decreased by EUR 0.6m due to write-offs and a decrease in the size of the portfolio
- The LLP is the sum of Stage 1, 2 and 3 provisions and POCI³ assets

Loans by stage

- Credit risk exposure models are used to calculate:
 - the level of 12-month Expected Loss (Stage 1)
 - the Lifetime Expected Loss (Stage 2 and Stage 3)
- Mortgage loans with payment holidays are classified under IFRS 9 Stage 2

Coverage ratio:					
Stage	Loan loss provisions (EURm)	Loan amount (EURm)	Coverage ratio ² (%)		
Stage 1	0.5	21,220	0.0%		
Stage 2	3.1	912	0.3%		
Stage 3	5.0	97	5.1%		
POCI ³	0.1	28	0.3%		





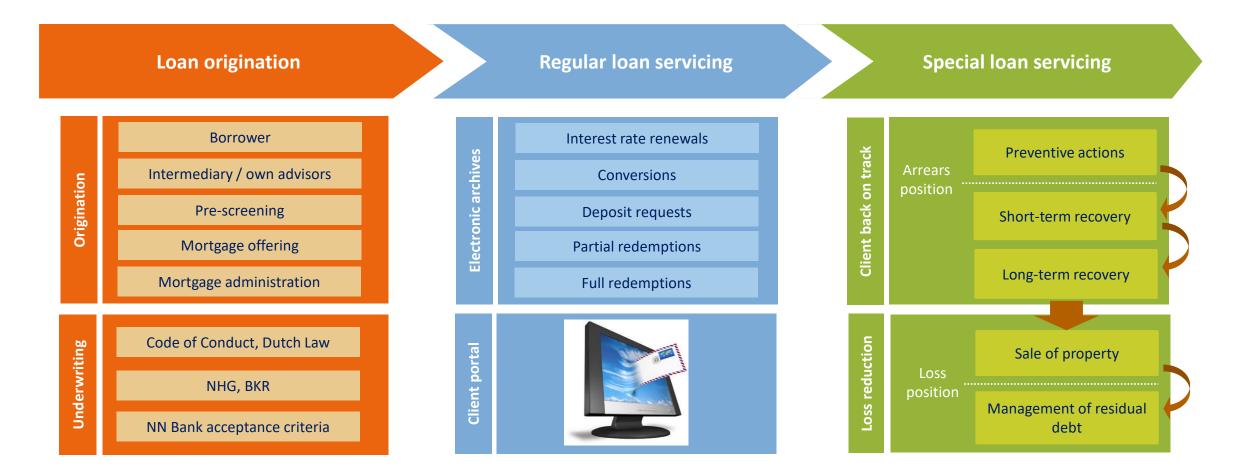


- 1. Total loan amounts per stage, i.e. including both mortgage and consumer loans, as at 30 June 2023
- 2. The coverage ratios are calculated as the Loan Loss Provisions in a certain IFRS 9 stage divided by the total outstanding loan amount in that respective stage
- 3. Purchased and Originated Credit-Impaired loans

Appendices



A Mortgage loans: origination and underwriting process¹



1. Mortgage operations only related to the NN-labelled mortgage loans. Origination and servicing of Quion (HQ50), Delta Lloyd and Woonnu mortgage loans are not included here, since these are not eligible to the covered bond programme



A Mortgage loans: origination and underwriting criteria¹

All mortgage production is originated via intermediary channels

- NN Bank's mortgage origination network comprises over 1,700 active intermediaries
- Since 2012, intermediaries do not receive commission on new mortgage loan origination
- In 2023 NN Bank completed the launch of a new mid-office system

Intermediaries need to be licensed

- Dedicated team for initiating and maintaining contacts with intermediaries
- Both pro-active acquisition and reversed enquiry take place
- Intermediaries need to fulfil certain requirements, including a license in accordance with the Dutch Financial Services Act (Wet Financieel Toezicht) and a strategic long-term business plan
- Physical due diligence at premises of the intermediary

Screening of intermediaries

- Ongoing screening of performance of intermediaries
- Ad-hoc screening as required



1. Underwriting criteria only related to the NN-labelled mortgage loans. Origination and servicing of Quion (HQ50), Delta Lloyd and Woonnu mortgage loans are not reflected here, since these are not eligible for the covered bond programme

A Mortgage loans: origination and underwriting criteria¹

Code of conduct

- NN Bank complies with the Financial Supervision Act, the Mortgage Credit Directive and special underwriting legislation ("Tijdelijke regeling hypothecair krediet")
- Affordability calculations are based on figures of the National Institute for Family Finance Information ("NIBUD")
- Loan-to-income and Debt-to-income ratios are compliant with Dutch Code of Conduct ("Gedragscode Hypothecaire Financiering")

Borrower criteria

- Credit history is checked in several registers (e.g. BKR and Fraud Register)
- Applicants registered at the National Credit Register (BKR) with a negative credit profile are rejected
- Specific underwriting criteria apply if one of the applicants has a non-EU nationality and is selfemployed
- Loan-to-income ratios conform to GHF (Code of Conduct)
- Self-certified income is not taken into account in the application process

Collateral criteria

- All properties must be located in the Netherlands
- Properties with a market value above
 EUR 1m in most cases have a maximum loan
 amount of 80% of the market value
- For collateral with market value below EUR 1m, maximum LTMV is 100% (since 2018)
- Full valuation is commonly used; since 1 July 2021, WOZ reports can no longer be used for further advances



1. Underwriting criteria only related to the NN-labelled mortgage loans. Origination and servicing of Quion (HQ50), Delta Lloyd and Woonnu mortgage loans are not reflected here, since these are not eligible to the covered bond programme

B NN Bank funding programmes

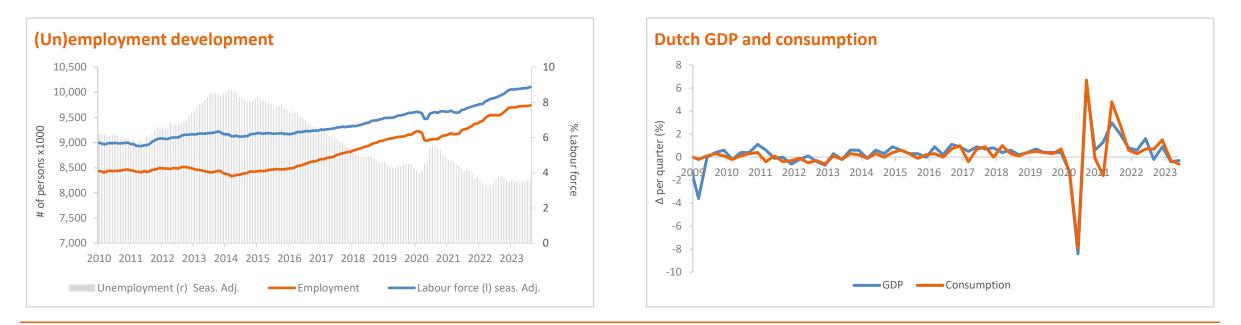
 Secured funding (collateralised by prime Dutch residential mortgage portfolios) Soft Bullet Covered Bond Programme EUR 12.5bn programme, of which issued EUR 5.6bn for funding and EUR 2.0bn for retained purposes Registered with the Dutch Central Bank¹ In compliance with the Covered Bond Directive and CRR article 129 Base Prospectus last updated on 8 August 2023, <u>1st Supplement</u> dated 30 August 2023 <u>RMBS² Programme</u> Hypenn RMBS series, with collateral originated by NN Life, NN Bank and Amstelhuys 	 Green Bonds Green Bond Framework Under the Green Bond Framework NN Bank issues Green Bonds to finance and / or refinance mortgages for energy efficient residential buildings in the Netherlands Second Party Opinion Allocation report 2022 (including limited assurance report) Impact report 2022
 Unsecured funding Debt Issuance Programme (EMTN³) EUR 5.0bn programme, of which issued EUR 0.5bn of senior preferred and EUR 0.5bn senior non-preferred Base prospectus last updated on 22 December 2022; <u>1st Supplement</u> dated 17 May 2023 	Programme documentation, investor reports and credit ratings• Website: https://www.nn-group.com/investors/nn-bank.htm • Covered Bonds: DACB , coveredbondlabel• RMBS: dutchsecuritisation • Bloomberg:NNGRNV Corp

1. See also the website of Dutch Central Bank: Implementation of the European Covered Bonds Directive in Dutch law (dnb.nl)



- 2. Residential Mortgage Backed Securities
- 3. Euro Medium Term Notes

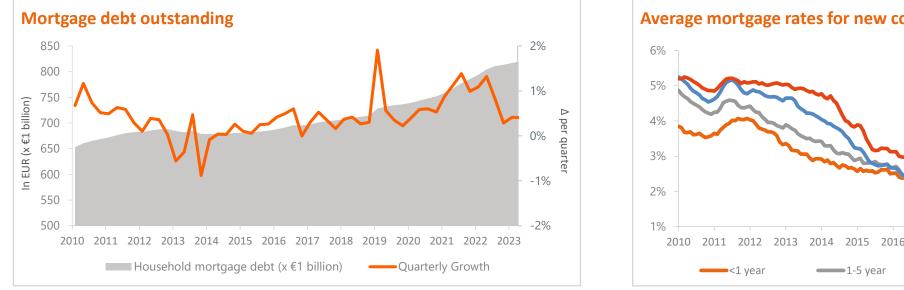
- The Dutch economy declined again in the second quarter of this year, but this does not cause a deep recession or economic crisis, partly due to the persistent labor market shortage. High inflation, high interest rates and overheating are expected to lead to a situation of continued economic muddling. An economic growth of 0.4 percent for this year and 0.8 percent for 2024 is expected
- Inflation is expected to remain stubbornly high this year (4.8 percent) and next year (3.0 percent), mainly due to high core inflation. In addition, due to a method break by CBS, the official inflation statistics in 2023 will be an underestimate of the inflation still experienced by the average Dutch person
- The longer-term growth potential of the Dutch economy is under pressure because total employment in hours can hardly increase further, mainly due to the aging population. Productivity increases must therefore support growth, with an important role for the government through stimulating and facilitating policies



Sources:

- CBS, Land Registry, Dutch Housing Market Quarterly Rabobank and Economic Update Rabobank, unless stated otherwise
- RaboResearch: "Nederlandse economie moddert door, groeiperspectieven matig", 7 September 2023

- House prices are expected to decrease on average by 3.5 percent this year. In 2024, the downward trend is expected to come to an end. Prices are expected to increase by an average of 2.4 percent
- After July 2022, house prices fell relatively sharply, but last June and July prices stabilised. This is a bit earlier than expected. Presumably, nominal wages have risen more than expected, which means that potential home buyers can borrow more than previously expected. In a tight housing market the ability to borrow more has an upward pressure on house prices
- Interest rates will also play a role next year. Capital market interest rates, which largely determine the level of mortgage interest rates, are expected to fall somewhat as of this autumn

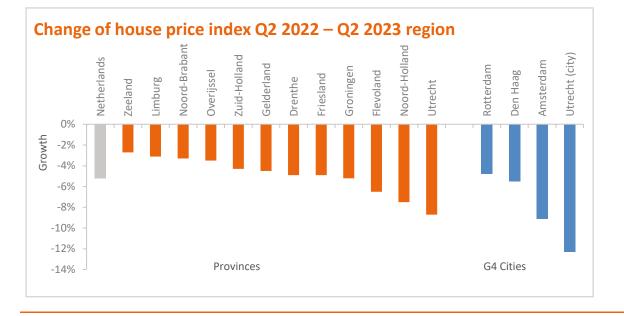


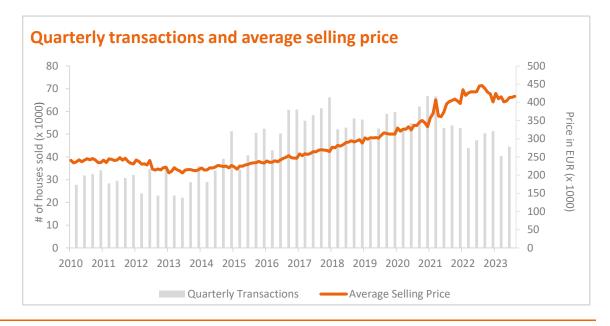


Sources:

- CBS, Land Registry, Dutch Central Bank, Dutch Housing Market Quarterly Rabobank and Economic Update Rabobank, unless stated otherwise
- RaboResearch: "Huizenprijzen stabiliseren eerder dan verwacht, voor 2024 prijsstijging voorzien", 12 September 2023

- For the rest of 2023, prices of existing owner-occupied homes are expected to remain more or less stable, and will be on average 3.5 percent lower than in 2022. House prices are expected to pick up slowly in 2024, it is expected that the average price will increase with 2.4 percent
- This is probably due to the fact that nominal wages have risen more than expected, which means that potential home buyers can also borrow more than expected
- The number of house sales fell sharply last year. The rate at which the number of sales is declining has lost some momentum in recent months. For 2023 180,000 existing owneroccupied houses are expected to change hands, followed by 170,000 in 2024 (this is more than in the previous estimate, where 165,000 transactions in both years were expected)

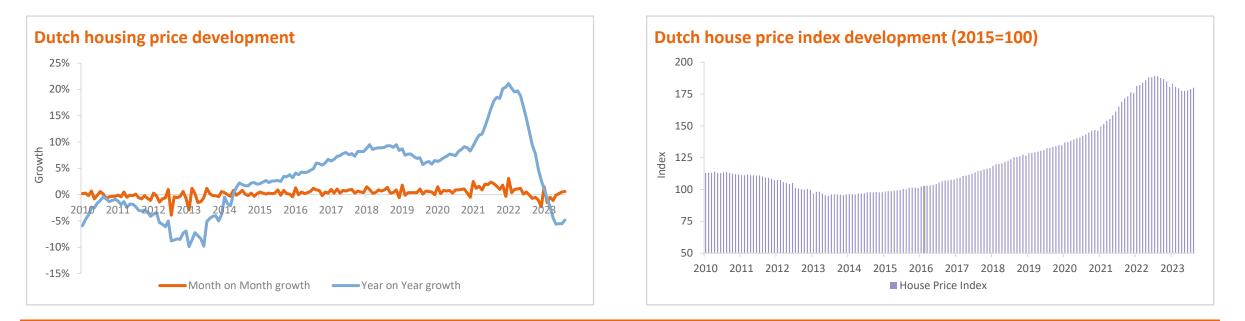




Sources:

- CBS, Land Registry, Dutch Housing Market Quarterly Rabobank and Economic Update Rabobank, unless stated otherwise
- RaboResearch: "Huizenprijzen stabiliseren eerder dan verwacht, voor 2024 prijsstijging voorzien", 12 September 2023

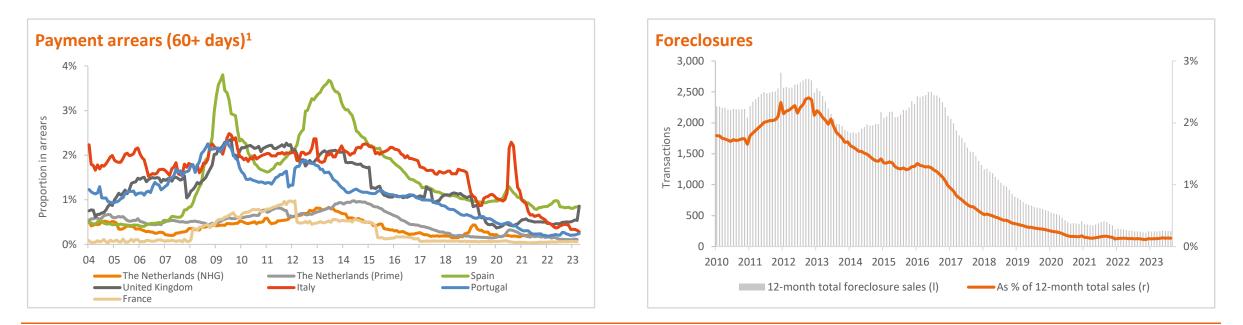
- The path expected for house prices is still in line with the effect that a period of high inflation usually has on the owner-occupied housing market. Initially, sharply rising consumer prices lead to higher interest rates, which means that potential home buyers are less able and willing to borrow. Subsequently, the demand for owner-occupied houses drops and house prices fall. In the long term, high inflation will lead to stronger growth in nominal wages, allowing potential buyers to borrow more. The demand for owner-occupied homes is picking up again, resulting in upward pressure on house prices
- Due to the increase in incomes in 2024, potential home buyers are estimated to be able to borrow almost the same amount for a house as at the beginning of 2022, when mortgage interest rates were still very low. Moreover, owner-occupied houses have become somewhat cheaper. This, together with high employment and persistent problems in the private rental segment, drives the demand for owner-occupied homes. But this soon manifests itself in higher prices, because the supply is still limited (and, given the expected dip in new construction, will probably remain tight)



Sources:

- CBS, Land Registry, Dutch Housing Market Quarterly Rabobank and Economic Update Rabobank, unless stated otherwise
- RaboResearch: "Huizenprijzen stabiliseren eerder dan verwacht, voor 2024 prijsstijging voorzien", 12 September 2023

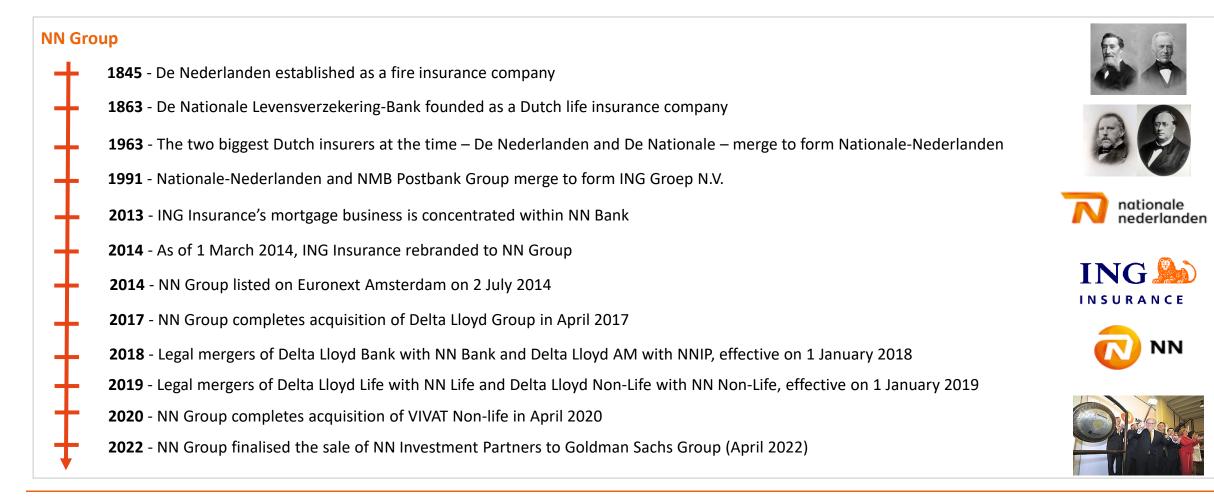
- In Europe, the mortgage payment arrears have been declining over the last couple of years. The Netherlands ranks amongst the countries with the lowest levels of arrears in Europe since 2014
- There is a trend of declining public auctions since 2012 that continued into the year 2022 and in the first half year of 2023. This decline shows both an improvement of payment behavior and a sign that banks supervise home-owners who have fallen in arrears more closely
- As shown in the graph below, the Netherlands continues to perform well in terms of forced sales and the level of payment arrears compared to other European countries. Historically the Netherlands show low and stable proportions of payment arrears



Sources:

- CBS, Land Registry, Dutch Housing Market Quarterly Rabobank and Economic Update Rabobank, unless stated otherwise
- Moody's RMBS Performance update

D Corporate history

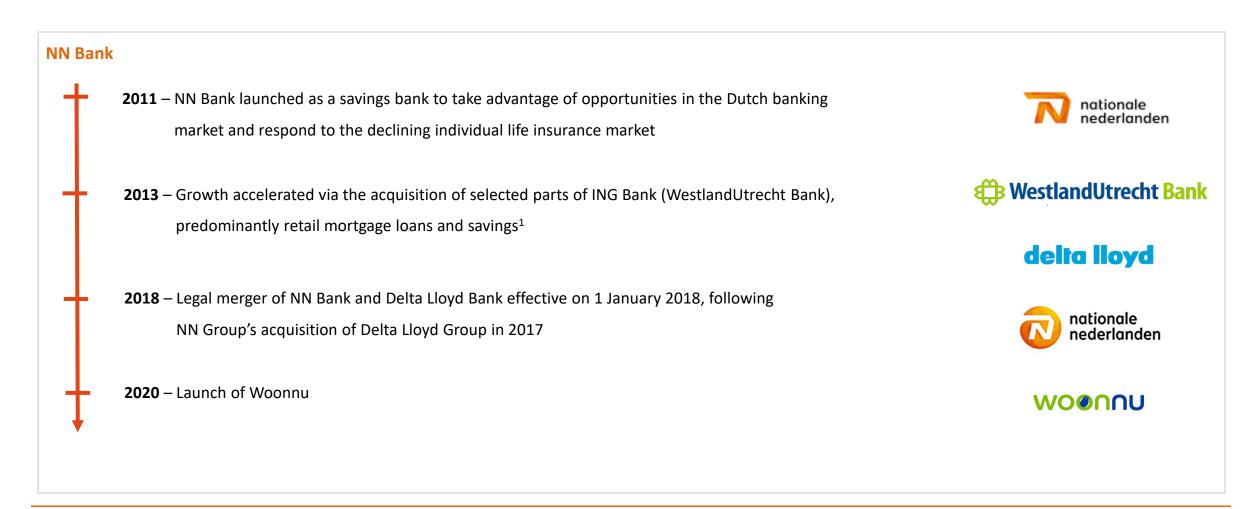


Source: NN Group



52

D Corporate history







- 1. As a result of the state aid received by ING Group in 2008/2009, the European Commission imposed remedies on ING, leading to the transformation of NN Bank into
- an independent and viable competitor in the Dutch retail banking market, to be divested with NN Group

E Glossary

Abbreviation	Definition	Abbreviation	Definition
ACT	Asset Cover Test	LLP	Loan Loss Provisioning
AT	Amortisation Test	LCR	Liquidity Coverage Ratio
AFM	Dutch Authority for the Financial Markets	LTV	Loan-to-Value
APE	Annual Premium Equivalent	MCD	Mortgage Credit Directive
AuM	Assets under Management	MREL	Minimum Requirement for Own Funds and Eligible Liabilities
BKR	Dutch Office for Credit Registration	NHG	Dutch National Mortgage Guarantee
С/І	Cost / Income Ratio	NNHB	NN Hypotheek Bedrijf N.V.
СВ	Covered Bond	NOW	Temporary emergency bridging measures for employment
СВС	Covered Bond Company	NSFR	Net Stable Funding Ratio
CET	Common Equity Tier	NTT	National Transparency Template
COLI	Corporate-Owned Life Insurance	OC	Over-Collateralisation
СРТ(СВ)	Conditional Pass-Through (Covered Bonds)	RMBS	Residential Mortgage-Backed Security
CRDIV	Capital Requirements Directive IV	RoE	Return on Equity
CRR	Capital Requirements Regulation	RVS	Rotterdamse Verzekering Sociëteiten
DACB	Dutch Association of Covered Bonds Issuers	RWA	Risk weighted assets
DGS	Deposit Guarantee Scheme	SB(CB)	Soft Bullet (Covered bonds)
DNB	Dutch Central Bank	SNP	Senior non-preferred
DRMF	Dutch Residential Mortgage Fund	SP	Senior preferred
DSA	Dutch Securitisation Association	TCR	Total Capital Ratio
ECB	European Central Bank	UCITS	Undertakings for Collective Investment in Transferable Securities
ECBC	European Covered Bond Council	VNB	Value of New Business
FTE	Full-time Equivalent	WA CLTOMV	Weighted Average Current Loan to Original Market Value
GHF	Code of Conduct Mortgage Loans	WA CLTOMV (indexed)	Weighted Average Current Loan to Indexed Original Market Value
HDN	Hypotheek Data Network	WEW	Stichting Waarborgfonds Eigen Woningen
нтт	Harmonised Transparency Template	WU Bank	WestlandUtrecht Bank



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https://www.nn-group.com/investors/nn-bank/secured-funding/soft-bullet-covered-bond-programme.htm



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