



International financial services company, with a strong presence in Europe and Japan

Some facts and figures

- History dating back to 1845
- Strong business positions
- Active in 11 countries
- Unified international culture with shared best practices
- Approximately 18 million customers
- Shareholders' equity of EUR 19.9bn at 30 June 2022
- Credit ratings¹: A/positive (S&P), AA-/stable (Fitch)

Our main brands















Leading positions in the Netherlands, diversified businesses in Europe and Japan

Banking

- #5 bank in the Netherlands
- Complementary product range, offering mortgages and savings in the Netherlands

Japan Life

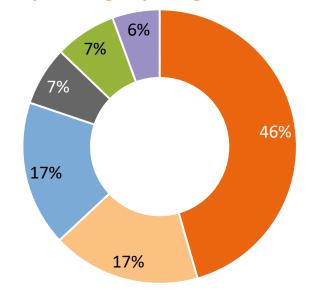
- Leading player in corporate-owned life insurance (COLI) products in Japan
- Serving the needs of SMEs with financial solution and protection products

Insurance Europe

- Top 3 player in CEE focused on life and voluntary pensions
- Serving 14m customers in 9 countries
- High market share and strong growth in protection markets

NN Group

Operating capital generation¹



Japan Life

Banking

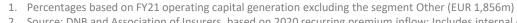
Asset Management⁴

Netherlands Life

- #1 position: market share² of ~40% in group pensions and ~20% in individual life
- Offers a range of pension and individual life insurance products in the Netherlands

Netherlands Non-life

- #1 position in Non-life: market share³ of 29% in D&A (#2) and 24% in P&C (#2)
- Offers a broad range of non-life insurance products in the Netherlands, including income protection, fire and motor



^{2.} Source: DNB and Association of Insurers, based on 2020 recurring premium inflow; Includes internal data. Apf not included

Netherlands Life

Insurance Europe

Netherlands Non-life

^{4.} The asset manager, NN IP, was sold to Goldman Sachs in April 2022



^{3.} Source: DNB, based on GWP 2020; Only Dutch insurers that are subject to DNB supervision, excluding foreign insurers

Experienced and diverse Management Board

Management Board



David Knibbe (NL)
Chief Executive Officer



Bernhard Kaufmann (D) Chief Risk Officer



Leon van Riet (NL)
CEO Netherlands Life & Pensions



Annemiek van Melick (NL) Chief Financial Officer¹



Tjeerd Bosklopper (NL)CEO Netherlands Non-life,
Banking & Technology



Fabian Rupprecht (CH/D)
CEO International Insurance



Dailah Nihot (NL) Chief Organisation & Corporate Relations

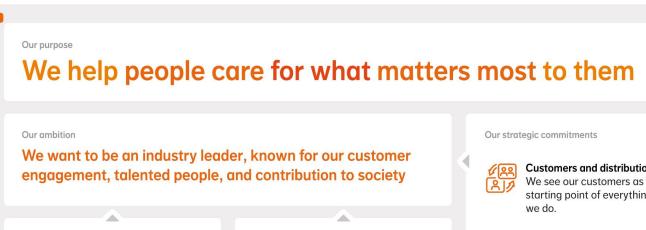


Janet Stuijt (NL) General Counsel

- Strong Management Board with the required skills and experience
- Average experience in the financial sector of over 20 years
- Diversity (age, gender, culture and ethnicity)
 promoted throughout the organisation
 - Supervisory Board: 43% female, 57% male
 - Management Board: 38% female, 62% male
 - 40% of Supervisory and Management Board members with non-Dutch nationality
- Executive variable remuneration linked to NN Group's medium-term strategic priorities and based on both financial and non-financial performance



Creating long-term value for our stakeholders





Our values





Our brand promise

You matter





Customers and distribution

We see our customers as the starting point of everything



Products and services

We develop and provide attractive products and services.



People and organisation

We empower our colleagues to be their best.



Financial strength

We are financially strong and seek solid long-term returns for shareholders.



Society

We contribute to the well-rof people and the planet. We contribute to the well-being



An industry leader, known for customer engagement, talented people and contribution to society

NN Group can make a real difference by supporting our 18 million customers and contributing to the transition to a sustainable economy

It is also our ambition to be known for our talented **people** and contribution to **society**

We believe that this approach allows us to deliver solid long-term returns for shareholders

Embedding ESG throughout the organisation and governance structure is key to achieving our objectives

Providing relevant products
and services to support
customers through the
challenges of today and
tomorrow

Contributing to the transition to a sustainable economy by investing our assets responsibly

Inclusive and open working environment for 15,000 employees

Contributing to the **communities** in which we live and operate

Maintaining a strong balance sheet

Embedding ESG in the organisation

Contributing to the SDGs

Healthy and safe living



Sustainable planet







Inclusive economy









Transparent tracking of progress on clear targets

	KPIs and targets	30 June 22	31 Dec 21	30 June 21
Excellent customer experience	Customer engagement All insurance business units scoring above market average NPS¹ by 2023	4 units	5 units	3 units
	Brand consideration ² 28% by 2023	21%	23%	21%
Engaged employees	Employee engagement³ ≥ 7.8 by 2023	7.7	7.7	7.8
	Women in senior management positions⁴ ≥ 40% by 2023	39%	34%	34%
Positive contribution to society	Acceleration of the transition to a low-carbon economy Net-zero carbon proprietary investment portfolio by 2050			
	Contribution to our communities ⁵ 1% of operating result ⁶ by 2023	EUR 3.8m	EUR 8.0m	EUR 2.4m



- 1. Net Promoter Score (NPS-r) measured for 11 of NN's business units
- 2. Measured by GBHM (Global Brand Health Monitor)
- 3. The metric indicates on a scale from 0 to 10 how likely it is that someone will recommend NN as an employer
- 4. As of 2022, the scope of the target was extended to include all managerial positions reporting directly to the CEOs of our business units in addition to the Management Board and managerial positions reporting directly to a Management Board member
- 5. Contributions to our communities in 1H22, FY21 and 1H21 respectively, including cash donations and hours of volunteering and in-kind giving (both monetised), in line with B4SI standards
- 6. 3-year average

Creating positive interactions with the NN brand

Our partnerships

Art and culture

- We believe art and music inspire and connect; we therefore invest in long-term cultural partnerships with several Dutch museums and are title sponsor of the NN North Sea Jazz Festival
- Our goal is to help make art and culture more accessible for people of all ages and backgrounds





KUNSTMUSEUM DEN HAAG



Sports

- Our partnerships in running reflect our aim to contribute to people's general health and well-being
- Running attracts a diverse field of participants and spectators in terms of gender, age and nationality, which matches the diverse character of our customer base
- We established the NN Running Team in April 2017, the first professional running team with athletes and talents from 15 nations

running team

NN





Our proposition to investors



Resilient balance sheet

- Priority is a strong capital position and balance sheet
- Disciplined capital allocation

Strong and growing cash flow in the Netherlands

- Accelerating management actions
 - Shift to higher-yielding assets
 - Balance sheet optimisation
 - Optimise Non-life business
 - Focus on efficiency



- Leading market positions in Japan COLI¹ and CEE
- Shift to protection and leveraging on strong distribution network

Our commitment Resilient, mid single-digit annual growth of OCG over time

Financial targets

OCG²: EUR 1.5bn in 2023

FCF: over time, in a range around OCG

Dividend policy

Progressive dividend per share, annual share buyback of at least EUR 250m and additional excess capital to be returned to shareholders unless used for value-creating opportunities



^{1.} Active in COLI (Corporate Owned Life Insurance) market in Japan

^{2.} Operating Capital Generation is the movement in the solvency surplus (Own Funds before eligibility constraints over SCR at 100%) in the period due to operating items, including the impact of new business, expected investment returns in excess of the unwind of liabilities, release of the risk margin, operating variances, non-life underwriting result, contribution of non-Solvency II entities and holding expenses and debt costs and the change in the SCR. It excludes economic variances, economic assumption changes and non-operating expenses.

Accelerating management actions to increase cash flow generation



Actively manage in-force portfolio in the Netherlands

- Increase allocations to mortgages, loans and real estate, while reducing exposure to government bonds
- Manage longevity risk, while considering cost versus return
- Reduce expenses in line with portfolio run-off

Optimise the Non-life business

- Build data capabilities to improve profitability
- Leverage on additional scale and reduce expenses of VIVAT Non-life

Drive sales through enhanced customer engagement

- Build and expand business and retail engagement platforms on relevant themes, such as Carefree retirement and Workforce solutions
- Grow NN Bank and leverage bank partnerships



Driving profitable growth in attractive markets



Offer excellent products in Europe and Japan

- Leverage on leading market positions
- Focus on protection products in Europe for higher customer relevancy and better margins
- Reactivate sales of COLI products in Japan

Leverage on strong distribution network

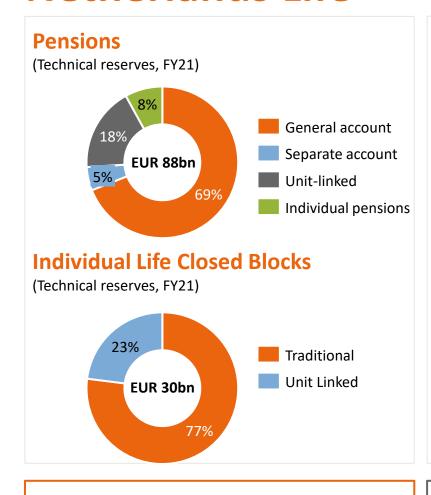
- Use digital capabilities to increase productivity and retention of tied agent and broker network
- Increase select third-party product offering
- Drive bancassurance through close partnerships

Enhance in-force book

• Enhance in-force book through capital optimisation, margin improvement and efficiencies



Netherlands Life



Actively manage in-force portfolio in the Netherlands

- Optimise risk return of investment portfolio by increasing allocations to mortgages, loans and real estate, while reducing government bonds
- Actively manage longevity risk, while considering cost versus return
- Reduce expenses in line with portfolio run-off

Delivering significant and reliable cash flows over time

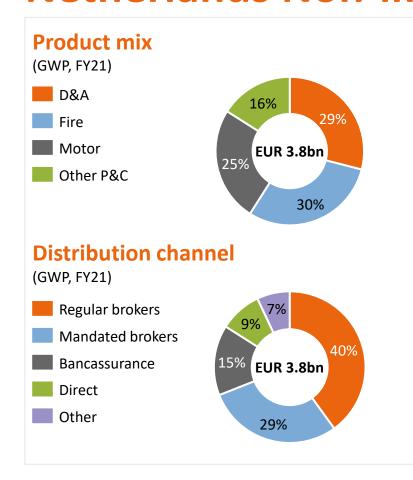
- Remittances from operating capital generation and surplus capital
- Capturing opportunities in changing pension market
- Managing run-off of closed books
 - Expected SCR release of EUR ~1.7bn
 by 2029
 - Transition from capital intense DB¹ to capital light DC¹ pensions over the long term

Target: OCG of EUR 0.9bn in 2023

Guidance: Expenses to develop in line with portfolio; to reduce by EUR 50m by 2023



Netherlands Non-life



Breakdown of combined ratio

	1H22	FY21	FY20
D&A ¹	93.6%	99.0%	102.6%
P&C ¹	97.3%	91.1%	92.0%
Combined ratio	96.1%	93.5%	95.3%

Optimise the Non-life business

- Profitability driven by underwriting improvement and expense reduction
 - Build data capabilities; benefit from largest data pool in Dutch Non-life market
 - Leverage on additional scale and reduce expenses of Vivat Non-life
 - Drive customer engagement and cross-sell through platforms and innovative services
 - Optimise risk return of asset portfolio

Target: Combined ratio of 94–96%

Guidance: OCG² of EUR 225m in 2023; Administrative expense ratio <10% in 2023



^{2.} OCG expected to move in line with net operating result



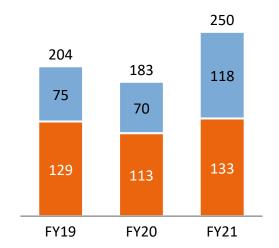
Insurance Europe



(VNB1 by product line, EURm)







1H22 VNB of FUR 126m

Target: OCG of EUR 325m in 2023

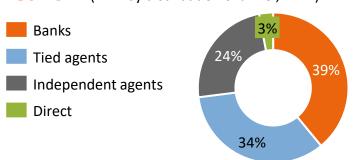
Driving profitable long-term growth

- Leverage on leading market positions in attractive growth markets²
- IRR of ~13%, payback period of ~6 years
- Focus on protection products for higher customer relevancy and better margins
- Leverage on strong distribution network
 - Use digital capabilities to increase productivity of tied agent and brokers
- Increase select third-party product offerings
- Enhance in-force book through capital optimisation, margin improvement and efficiencies

Leading protection player

- Early mover in protection; >15% market share in Romania, Hungary and Greece
- Top 3 life and pension player in CEE, #5 life player in Belgium, #1 in Life and health in Greece

Leverage on strong distribution network (VNB by distribution channel, FY21)



 Strong relationships with bancassurance partners to drive mutual growth



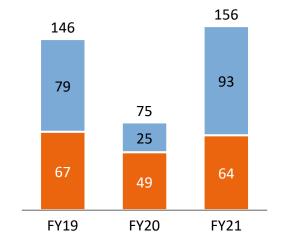
^{2.} Active in 9 countries: Belgium, Poland, Spain, Greece, Romania, Hungary, Slovakia, Czech Republic and Turkey



Japan Life

Focus on profitable new business (VNB¹ by product line, EURm)

- Financial solutions
- Protection

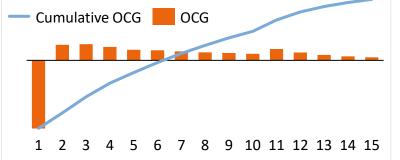


1H22 VNB of EUR 84m

Active in COLI² market

- Business started by NN in 1986 and organically built
- Attractive new business margins
- Leading position in COLI segment; Japan
 COLI market ~2.5x Belgium Life market³
- Broad range of products with track record of innovation, serving the needs of SMEs
- Strong recovery of sales after revised tax regulation in 2019 and Covid-19

VNB translates into OCG in the longer term



- New sales⁴ result in a high new business strain on JGAAP basis, therefore higher sales lead to
 - Lower OCG in the short term (NB strain)
 - Higher OCG in the medium term (increasing in-force profits)

Target: VNB ≥ EUR 150m in 2023

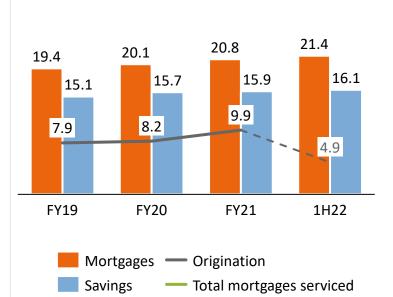
Guidance: OCG of EUR 100m in 2023



- 1. Value of New Business (VNB)
- Corporate Owned Life Insurance (COLI)
- 3. Based on APE; Japan COLI market average 2007-2016; Belgian market size for 2019; internal analysis
- 4. New sales (APE) of EUR 345m at FY21 by distribution channel: independent agents (80%), Bank (15%) and Sumitomo (5%)

Banking





Key figures

	1H22	FY21	FY20
Operating result	48	134	154
Net operating RoE ¹	8.7%	11.0%	13.8%
CET1 ratio	14.6% ²	17.4%	17.4%

- #5 retail bank in the Netherlands
- Serving 1 million retail customers with mortgages and saving products
- Distribution through intermediaries and direct channel; no branch network
- Majority of mortgages are allocated to Group and external NNIP mortgage fund
- Self-funded growth

Drive sales through enhanced customer engagement

- Complementary products to NN's insurance offering
- High rate of digital interaction with customers
- Growth of number of savings customers offers frequent point of contact and cross-selling opportunities
- Strong growth in mortgage origination at attractive spreads

Target: Net Operating RoE ≥12% in 2023

Guidance: OCG of EUR 70m in 2023; Cost/income ratio < 55% in 2023

- 1. Net operating Return on Equity
- 2. CET1 ratio is not final until filed with the regulators



Group and segment targets focusing on value creation

Group
medium-term
financial
targets and
dividend policy

Operating capital generation

EUR 1.5bn in 2023

Free cash flow

In a range around OCG over time

Dividend policy

Progressive DPS

Annual share buyback of at least EUR 250m

Segment medium-term financial targets¹ **Netherlands Life**

OCG of EUR 0.9bn in 2023

Japan Life

VNB of at least EUR 150m in 2023

Netherlands Non-life

COR 94-96%

Banking

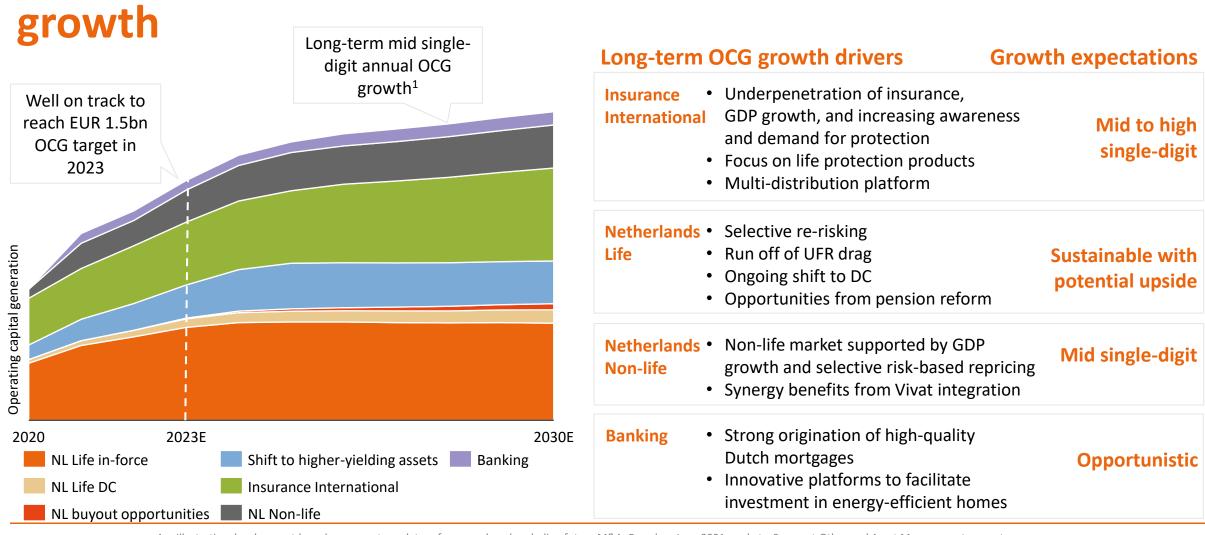
Net operating RoE of ≥ 12%

Insurance Europe

OCG of EUR 325m in 2023



Organic business performance supports long-term OCG



NN

^{1.} Illustrative development based on current regulatory framework and excluding future M&A; Based on June 2021 markets; Segment Other and Asset Management are not included

We actively manage the portfolio

- We commit to optimising all of our business units to achieve attractive returns
- If the local cost of capital is not exceeded over time, we will take structural action
- Required return is country specific
- We will engage in M&A only if there is a clear strategic rationale and if financial hurdles are met

Transactions completed

- July 2022: acquisition by NN Life & Pensions of life insurance subsidiary of ABN AMRO Verzekeringen
- April 2022: sale of NN Investment Partners (NNIP)
- Jan/April 2022: acquisition of MetLife Greece and Poland
- July 2021: divestment of NN business in Bulgaria
- Oct 2021: sale of Belgian closed book life portfolio to Athora Belgium (still to close)
- Oct 2021: acquisition of Heinenoord

Operate to maximise value creation

NL Life, NL Non-life and Banking

- Business units with a strong capital generation to Own Funds and/or stable and predictable cash flows
- Optimise balance sheet and drive cost efficiencies

Invest for growth

Japan, CEE, Spain and Greece

- Business units with healthy new business profitability and growth potential
- Profitable growth through innovative protection offering and strong, diversified distribution

Reshape to improve results

Belgium and Turkey

Actions being taken to increase profitability and cash flow contribution



Disciplined capital framework

Capitalisation

- Manage operating units to commercial capital levels
- Surplus capital to be distributed to holding subject to regulatory restrictions

Cash capital at holding

- To cover stress events and to fund holding costs
- Target range of EUR 0.5 1.5bn

Financial leverage

 Maintain financial leverage and fixed-cost cover ratio (FCCR) consistent with a Single 'A' financial strength rating

NN Life Solvency II ratio

187% (31 Dec 2021: 219%)

Cash capital at holding

EUR 2.5bn (31 Dec 2021: EUR 2.0bn)

FCCR **18.8x** (31 Dec 2021: 19.9x)

Leverage ratio 21.7% (31 Dec 2021: 23.0%)

Financial leverage EUR 5.8bn (31 Dec 2021: EUR 6.4bn)

NN Group Solvency II ratio 196% (31 Dec 2021: 213%)

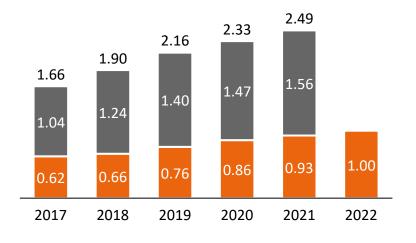


Attractive capital returns to shareholders

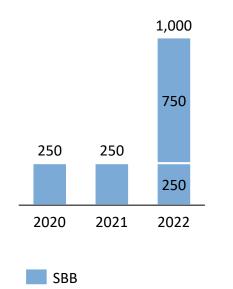
Dividends¹ (EUR)

Interim DPS

Final DPS



Share buybacks² (EURm)



2022 interim dividend

- Proposed 2022 interim dividend of EUR 1.00 per share, or EUR 294m based on current number of outstanding shares
- Calculated as 40% of the prior year full-year dividend in line with dividend policy

Share buyback programmes

- Total share buybacks of EUR 1.0bn, consisting of regular EUR 250m and additional EUR 750m programmes, currently being executed
 - As of 5 August 2022, ~55% completed
- Expected to be completed before 1 March 2023



^{1.} Pro-forma 2019 full-year dividend per share of EUR 2.16, comprising the interim dividend of EUR 0.76 plus the suspended final dividend of EUR 1.40; Pro-forma 2020 full-year dividend per share of EUR 2.33, comprising the regular 2020 interim dividend of EUR 0.86 plus the 2020 final dividend of EUR 1.47

 $^{2. \}quad \text{Total share buyback amount shown in the year that the programme commences} \\$





Remittances from subsidiaries

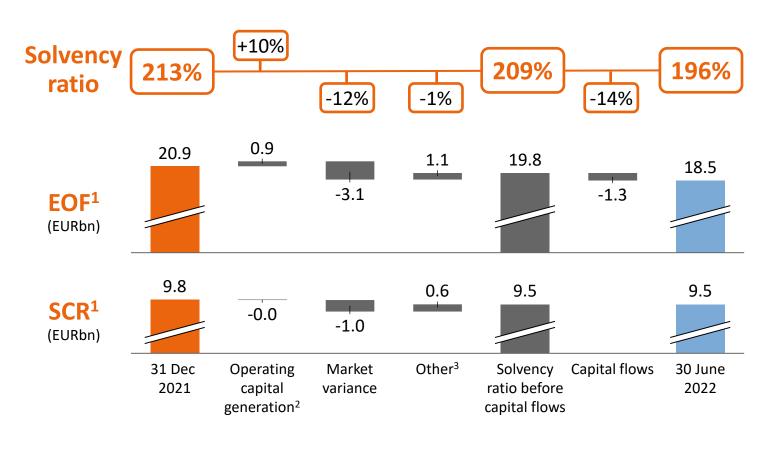
Remittances from subsidiaries (EURm)	1H22	1H21	FY21	FY20
Netherlands Life ¹	520	520	1,048	930
Netherlands Non-life ¹	74	85	123	62
Insurance Europe ^{1,2}	133	125	192	77
Japan Life	75	146	146	119
Asset Management	-	60	110	81
Banking ¹	112	13	138	1
Reinsurance business	45	30	60	30
Other	-	-	18	9
Total	960	978	1,835	1,310



^{1.} Includes interest on subordinated loans provided to subsidiaries by the holding company

^{2.} Refers to Insurance Europe entities' consolidated totals excluding NN Czech Life insurance business (branch of NN Life)

Solvency ratio at 196%



- OCG up 15% to EUR 0.9bn adding 10%-points to the Solvency ratio
- Market impacts mainly reflects lower equity markets, changes in credit spreads and higher interest rates, partly compensated by flattening of the longer end of the interest rate curve
 - Higher interest rates and widening mortgage spreads will lead to higher OCG over time
- Other includes the positive impact from the sale of NNIP, offset by the acquisition of MetLife Poland and Greece as well as the UFR reduction
- Capital flows reflect the regular EUR 250m and additional EUR 750m buyback programmes announced in February 2022 and the EUR 294m interim 2022 dividend

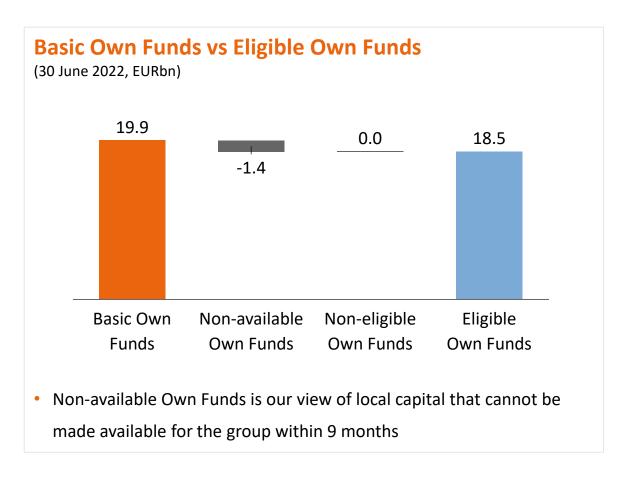


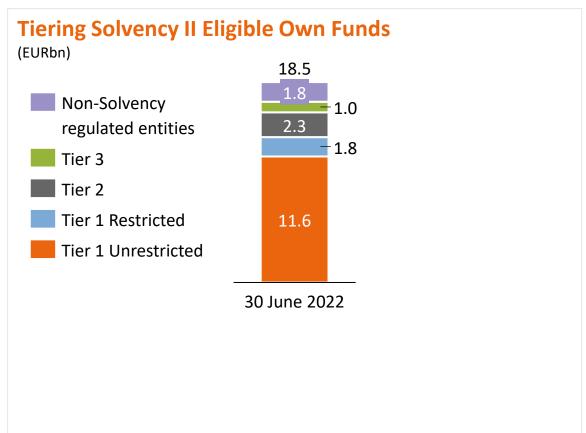
^{1.} Eligible Own Funds and Solvency Capital Requirement; Includes available and required regulatory capital for Solvency II entities, Japan Life, Asset Management, Banking and CEE pension funds

^{2.} Operating capital generation (OCG) includes Solvency II entities, Japan Life, Asset Management, Banking and CEE pension funds, as well as the accruals of the qualifying debt and holding expenses

^{3.} Other includes model and assumption changes, the change of non-available Own Funds and non-eligible Own Funds and special items related to non-Solvency II regulated entities and the holding company, as well as the change in SCR as a result of asset portfolio changes

Solvency II Own Funds







Strong operating capital generation in 1H22

OCG¹ by segment (EURm)	1H22	1H21	Developments 1H22 versus 1H21
Netherlands Life	580	395	 Mainly driven by the lower net negative impact of UFR drag and risk margin release as a result of higher interest rates, as well as positive experience variance
Netherlands Non-life	144	162	 Reflecting lower P&C underwriting results mainly due to the February storm, partly offset by favourable results on prior accident years and higher D&A underwriting results
Insurance Europe	198	182	 Mainly reflecting a higher investment return, more positive experience variances as well as a positive contribution from the acquired MetLife business in Greece, partly offset by lower pension fees in Slovakia and Romania
Japan Life	74	57	Reflecting a higher investment return as well as a lower new business strain
Asset Management	31	67	 Represents OCG for 1Q22 following completion of sale of NN IP in April 2022
Banking	11	55	 Mainly reflecting higher RWA following mortgage portfolio growth and a lower portion of state-guaranteed (NHG) mortgages as well as a lower statutory net result
Other	-140	-136	Mainly due to higher project expenses
Operating capital generation	899	780	



^{1.} Operating Capital Generation is the movement in the solvency surplus (Own Funds before eligibility constraints over SCR at 100%) in the period due to operating items, including the impact of new business, expected investment returns in excess of the unwind of liabilities, release of the risk margin, operating variances, non-life underwriting result, contribution of non-Solvency II entities and holding expenses and debt costs and the change in the SCR. It excludes economic variances, economic assumption changes and non-operating expenses.

Solvency sensitivities

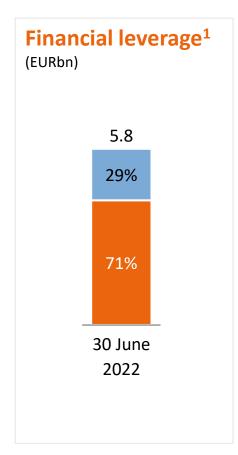
Interest rate: Parallel shock +50bps Interest rate: Parallel shock -50bps	-0.2 +0.2 -0.3	-0.1 +0.1	-1% +0%
Interest rate: Parallel shock -50bps		+0.1	+0%
	0.2		- ,-
Interest rate: 10bps steepening between 20y-30y	-0.5	+0.1	-5%
Credit spread: Parallel shock for AAA-rated government bonds +50bps	-0.4	+0.1	-6%
Credit spread: Parallel shock for AA and lower-rated government bonds +50bps	-0.5	+0.1	-8%
Credit spread: Parallel shock corporate bonds +50bps	+0.3	-0.2	+7%
Credit spread: Parallel shock mortgages +50bps	-1.0	+0.1	-12%
Equity: Downward shock -25%	-1.5	-0.4	-8%
Real estate: Downward shock -10%	-1.2	-0.1	-11%
UFR: Downward adjustment by 15bps ²	n/a	n/a	n/a

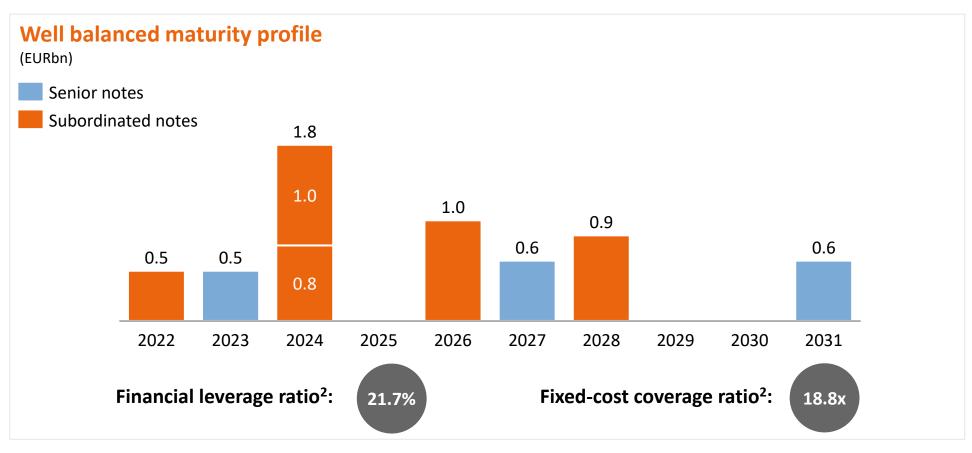


^{2.} Note that the UFR level in 2023 remains unchanged at 3.45% as published by EIOPA



Financial leverage position and maturity profile







^{2.} Figures at 30 June 2022

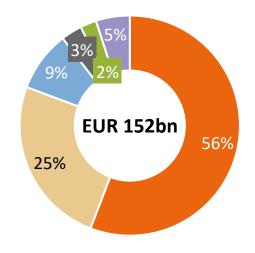


Breakdown of investment portfolio [1/3]

Investment portfolio (NN Group excl. banking)¹

(at 30 June 2022)

- Fixed income (excl. mortgages)
- Mortgages
- Real estate
- **Equity**
- Other
- Cash²



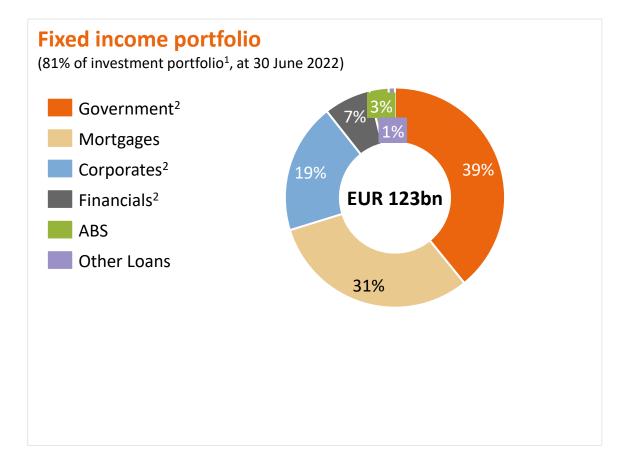
Investment portfolio (NN Group excl. banking)¹ (EURbn)	1H22	2H21	Change
Fixed income (excluding mortgages)	85.4	104.0	-18.6
Mortgages	38.0	37.9	0.1
Equity	4.7	7.0	-2.3
Real Estate	13.6	12.5	1.1
Cash ²	6.8	10.1	-3.3
Other	3.6	3.0	0.7
Total general account assets ¹	152.1	174.6	-22.4

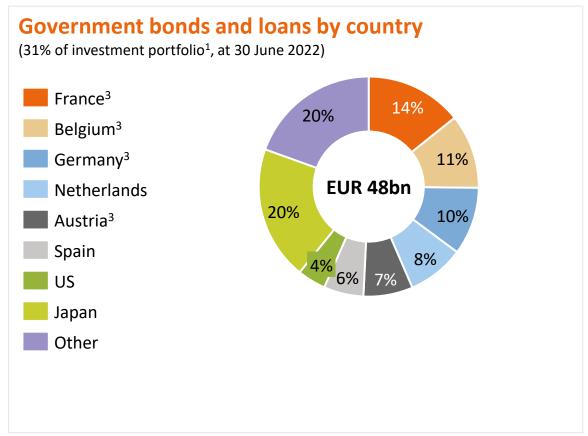


^{2.} Cash includes money market mutual funds



Breakdown of investment portfolio [2/3]

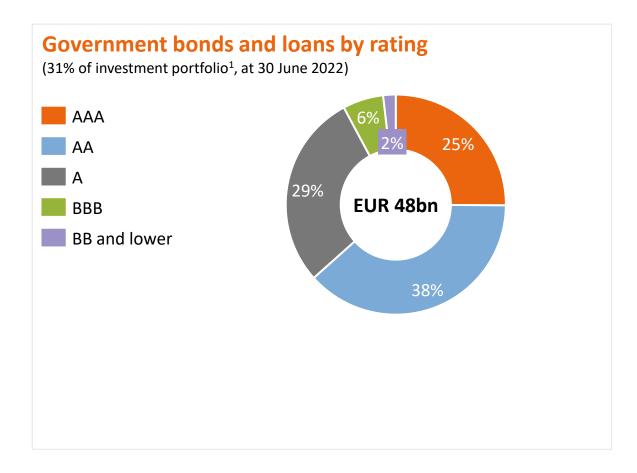


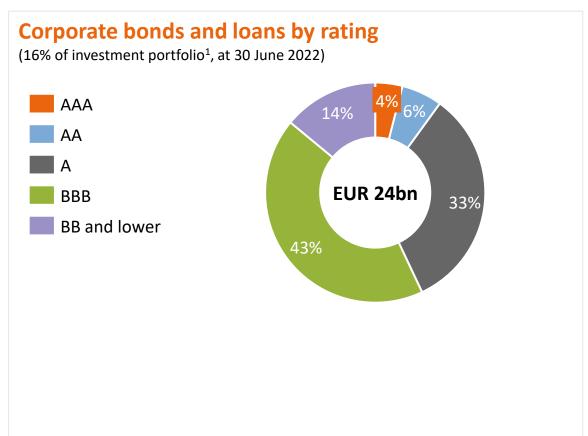




- 1. Market value, excluding separate account assets; NN Group excluding NN Bank
- 2. Bonds and loans
- 3. Before impact of credit spread locks

Breakdown of investment portfolio [3/3]







^{2.} Before impact of credit spread locks



Important legal information

NN Group's Consolidated Annual Accounts are prepared in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS-EU") and with Part 9 of Book 2 of the Dutch Civil Code. In preparing the financial information in this document, the same accounting principles are applied as in the NN Group N.V. Condensed consolidated interim financial information for the period ended 30 June 2022.

All figures in this document are unaudited. Small differences are possible in the tables due to rounding. Certain of the statements contained herein are not historical facts, including, without limitation, certain statements made of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation: (1) changes in general economic conditions, in particular economic conditions in NN Group's core markets, (2) the effects of the Covid-19 pandemic and related response measures, including lockdowns and travel restrictions, on economic conditions in countries in which NN Group operates, on NN Group's business and operations and on NN Group's employees, customers and counterparties (3) changes in performance of financial markets, including developing markets, (4) consequences of a potential (partial) break-up of the euro or European Union countries leaving the European Union, (5) changes in the availability of, and costs associated with, sources of liquidity as well as conditions in the credit markets generally, (6) the frequency and severity of insured loss events, (7) changes affecting mortality and morbidity levels and trends, (8) changes affecting persistency levels, (9) changes affecting interest rate levels, (10) changes affecting currency exchange rates, (11) changes in investor, customer and policyholder behaviour, (12) changes in general competitive factors, (13) changes in laws and regulations and the interpretation and application thereof, (14) changes in the policies and actions of governments and/or regulatory authorities, (15) conclusions with regard to accounting assumptions and methodologies, (16) changes in ownership that could affect the future availability

Any forward-looking statements made by or on behalf of NN Group speak only as of the date they are made, and, NN Group assumes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or for any other reason.

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